MODULE 16 REVISION

Note to the Teacher:

This module is a revision of the year's work with an emphasis on the Accounting aspects. It can be completed at the year-end or at any time during the year as extra exercises and to consolidate work covered.

SUBSIDIARY BOOKS, POSTING AND THE TRIAL BALANCE

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				J						Α		⁵ L	
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TASK 16.2

Jeffrey Stores: DJ, DAJ, WJ, CRJ, CPJ, GJ, Ledgers, Debtors List

JEFFREY STORES
DEBTORS JOURNAL - JULY 20 5

DJ7

DEDIOR	(3)(JURNAL - JULY 20.5			DJI
Doc no	D	Debtor	Fol	Sales	Cost of sales
101	04	J. Fourie	DL4	119	94
102		S. Proctor	DL1	285	210
103		J. Reinart	DL2	184	115
104	13	V. King	DL4	95	71
105		A. Flower	DL3	268	198
106		S. Proctor	DL1	450	360
107		J. Reinart	DL2	74	52
108	25	J. Fourie	DL4	140	85
109		A. Flower	DL3	164	102
				1 779	1 287

B5 N1 B6 N2

DAJ7	Cost of sales	19	16	49	84	B6/N2
	Debtors allowances	28	24	85	137	B5/N3
.5	Fol	DL4	DL3	DL2		
DEBTORS ALLOWANCES JOURNAL- JULY 20.5	Debtor	J. Fourie		J. Reinart		
S AL	D		25			
DEBTOF	C/N no	10	11	12		

•	otal	contribu- tions	135	135	135	135	540	
WJ7		UIF Con	10	10	10	10	40	B12/N18
	Contributions	Medical aid	125	125	125	125	200	B11/N17
	***IV	wages	750	750	750	750	3 000	B9
		JID	10	10	10	10	40	B12
5	Deductions	Medical aid	125	125	125	125	200	B11
AL - JULY 20.5		PAYE	175	175	175	175	200	B10
WAGES JOURNA	33025	wages	1 060	1 060	1 060	1 060	4 240	N16
WAGE		Date	7	14	21	28		4

CASH R	ECE	CASH RECEIPTS JOURNAL - JULY 20.5	20.5									CRJ7
200				Analysis			10 1300	Debtors control	control	Sundry accounts	ounts	
no.	۵	D Details	Fol	Fol of receipts	Bank	Sales	sales	Receipts	Discount allowed	Amount	Fol	Details
CRT20		7 Sales		1 895	1 895	1 895	1 010					
A11	15	15 S. Proctor	<u>P</u>	450				450	27			
CRT21		Sales		2 074	2 524	2 074	1 485					
A12	18	18 V. King	DL5	458	458			458	30			
CRT22	21	21 Sales		2 004	2 004	2 004	1 965					
A13	23	23 A. Flower	DL3	009	009			009	30			
CRT23	28	Sales		3 450		3 450	1 830					
A14		J. Reinart	DL2	200	3 950			200				
A15	31	31 J. Fourie	DL4	417				417	26			
A16		K. Law		80	497					80	N5	Bad debts recovered
B/S		NU Bank			15					15	N7	Interest on current a/c
					11 943	9 423	6 290	2 425	113	36		
				J	B7	Σ	N2 B6	B5	N4 B5		Ī	

20.5
JULY 20.
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CPJ7

Doc.	٥	Dotaile	E _O I	Bank	Creditors for	Trading stock	Sundry accounts	nts	
no.	נ	Details	5	Dalla	wages	Hadiliy stock	Amount	Fol	Details
241	1	Cash		520			520	B2	Drawings
242	7	Cash		750	750				
243		Cape Town Wholesalers		1 855		1 855			
244	∞	Telkon		47			47	8N	Telephone
245	10	Municipality		54			54	6N	Water & electricity
246	13	RR Insurers		899			899	N10	Insurance
247	14	Cash		750	750				
248		Durban Traders		1 440		1 440			
249	16	Provincial Secretary		20			20	N11	Vehicle licence
250	20	Cash		1 200			1 200	B2	Drawings
251	21	Cash		750	750				
252		Johannesburg Distributors		1 845		1 845			
253	24	Morning News		140			140	N12	Advertising
254	26	Fixall Repair Services		245			245	N13	Repairs
255	28	RS Transport		410		410			
256		Cash		750	750				
257		Bloemfontein Suppliers		1 204		1 204			
258	30	SARS		200			200	B10	SARS - PAYE
259		HealthSure Medical Aid		1 000			1 000	B11	Medical Aid Fund
260		Unemployment Ins. Fund		80			80	B12	UF
B/S	31	NUT Bank		80			80	N14	Bank charges
B/S		R. Morris (R/D cheque)	DL8	22			22	B5	Debtors control
				14 593	3 000	6 754	4 839		
			-	B7	B9	B6		Ī	

GJ7

No	D	Details	Fol	Debit	Credit	Debtors	control		ors con- rol
						Debit	Credit	Debit	Credit
	26	Drawings	B2	250					
		Trading stock	B6		250				
		Owner took stock for own use							
	28	M. Brown/Debtors control	DL6	90		90			
		Interest on overdue debtors	N6		90				
		Interest charged on overdue							
		account							
	29	Bad debts	N15	150					
		M. Blue / Debtors control	DL7		150		150		
		Amount irrecoverable							
	30	J. Reinert	DL2	140		140			
		J. Fourie	DL4		140		140		
		Correction of error							
						230	290	-	-

							B5 B	5	
		G	FNFRAI	LEDGER ()F JEF	FRE	Y STORES		
				E SHEET A					
Dr				CAP	ITAL			B1	Cr
					20.5				
					July	1	Balance	b/d	288 450
				DRAV	VINGS			B2	
20.5				DIA	20.5				
July	1	Bank	CPJ7	520	July	31	Balance	c/d	1 970
		Bank	CPJ7	1 200	<u> </u>				
		Trading stock	GJ7	250					
				1 970					1 970
Aug	1	Balance	b/d	1 970					
rug			10/ G	1 070					
	1				<u> </u>			I I	
	1	T	1	LAND AND	BUILD	ING	S	B3	
20.5		D-1		050 000					
July	1	Balance	b/d	250 000					
					1			<u> </u>	
			EQ	UIPMENT A	ND VE	HICI	LES	B4	
20.5									
July	1	Balance	b/d	18 000					
				DEBTORS	CONT	ROL		В5	
20.5					20.5				
July	1	Balance	b/d	4 126	July	31	Bank	CRJ7	2 425
······································	31	Bank (R/D cheque)	CPJ7	55	·······		Discount allowed	CRJ7	113
		Sales	DJ7	1 779			Debtors allowances	DAJ7	137
		Sundry accounts	GJ7	230			Sundry accounts	GJ7	290
							Balance	c/d	3 225
				6 190					6 190
Aug	1	Balance	b/d	3 225					
······································									

Dr				TRADING	STO	CK		B6	С
20.5					20.5				
July	1	Balance	b/d	11 500	July	26	Drawings	GJ7	250
	31	Bank	CPJ7	6 754			Cost of sales	CRJ7	6 290
		Cost of sales	DAJ7	84			Cost of sales	DJ7	1 287
							Balance	c/d	10 511
				18 338					18 338
Aug	1	Balance	b/d	10 511					
				ВА	NK			B7	
20.5					20.5				
July	1	- 0.101.100	b/d	4 700	July	31	Sundry accounts	CPJ7	14 593
	31	Sundry accounts	CRJ7	11 943			Balance	c/d	2 127
				16 643					16 643
Aug	1	Balance	b/d	2 127					
				0.4.011	FI 0 47				
00.5		1		CASH	FLOAI			B8	
20.5		D-1		000 00					
July	1	Balance	b/d	200.00					
	•		(CREDITORS	S FOR	WAC	GES	В9	
20.5					20.5				
July	31	Bank	CPJ7	3 000	July	7	Wages	WJ7	750
							Wages	WJ7	750
							Wages	WJ7	750
							Wages	WJ7	750
				3 000					3 000
				SARS				B10	
20.5					20.5				
July	31	Bank	CPJ7	700	July	7	Wages	WJ7	175
						14	Wages	WJ7	175
							Wages	WJ7	175
						28	Wages	WJ7	175
				700					700
				MEDICAL	AID EI	INID		B11	
20 E		I		MEDICAL		שוי		DII	
20.5		Bank	CPJ7	1 000	20.5 July		Wages	WJ7	125
July	ા	Dalik	UFJ/	1 000	July		Medical aid contrib		125
						11	Wages	. WJ7	
						14	Medical aid contrib		125 125
						24		. WJ7	
							Wages Medical aid contrib		125 125
						ററ	Wages	. WJ7	125
						_ ∠ŏ	Medical aid contrib		125
		i contract of the contract of					non-coration (CONTIN	1 // // . 1 /	1/5
				1 000			ivicalcal ala contino		1 000

Dr				U	IF			B12	Cr
20.5					20.5				
July	31	Bank	CPJ7	80	July	7	Wages	WJ7	10
					······································		Unem. Ins. contrib.	WJ7	10
					•••••	14	Wages	WJ7	10
					•••••		Unem. Ins. contrib.	WJ7	10
					•••••	21	Wages	WJ7	10
							Unem. Ins. contrib.	WJ7	10
						28	Wages	WJ7	10
							Unem. Ins. contrib.	WJ7	10
				80					80
			NOM	IINAL ACCO	OUNTS LES	SEC	CTION	N1	
				1	20.5				
					July	21	Bank	CRJ7	9 423
ļ					July	31	Debtors control	DJ7	1 779
								207	11 202
				COST O		S		N2	
20.5					20.5				
July	31	Trading stock	CRJ7	6 290	July	31	Trading stock	DAJ7	84
		Trading stock	DJ7	1 287					
				7 577					84
			D	EBTORS A	LLOW	ANCE	ES	N3	
20.5									
July	31	Debtors control	DAJ7	137					
20.5		<u> </u>		DISCOUNT	ALLO	WED) 	N4	
July	31	Debtors control	CRJ7	113					
-		T	В	AD DEBTS		VER	ED	N5	
					20.5				
					July	31	Bank	CRJ7	80
			INTER	FST ON OV			DTODE	NC	
	T		INTER	EST ON OV		E DE	BIUKS	N6	
					20.5				
					July	28	Debtors control	GJ7	90
	1	1	121			T	COUNT	, , , , , , , , , , , , , , , , , , ,	
		<u> </u>	INTER	REST ON CU	20.5	ı AC	COUNT	N7	
					July	31	Bank	CRJ7	15
					July	U I	Dank	OIXO7	10
				TFIFF	PHONE			N8	
20.5				TELEF	PHONE			N8	
20.5 July	8	Bank	CPJ7	TELEF	PHONE			N8	

Dr		WATER AND ELECTRICITY				N9	Cr
20.5	40	D I	00.17	F 4			
July	10	Bank	CPJ7	54			
	ı			INSUR	ANCE	N10	
20.5							
July	13	Bank	CPJ7	668			
		1	<u> </u>	VEHICLE	LICENCE	N11	
20.5 July	16	Bank	CPJ7	50			
July	10	Dank	01 07				
				ADVER	TISING	N12	
20.5							
July	24	Bank	CPJ7	140			
00.5	ı	T	AIRS	N13	1		
20.5 July	26	Bank	CPJ7	245			
			0.0.				
				BANK C	HARGES	N14	
20.5							
July	31	Bank	CPJ7	80			
	ı			BAD D	DEBTS	N15	
20.5							
July	29	Debtors control	GJ7	150			
	1	T	1	WA	GES	N16	
20.5		Cundry accounts	WJ7	1 060			
July		Sundry accounts Sundry accounts	WJ7	1 060			
		Sundry accounts	WJ7	1 060			
		Sundry accounts	WJ7	1 060			
				4 240			
00.5		T	MED	ICAL AID	CONTRIBUTION	N17	1
20.5 July	7	Medical aid fund	WJ7	125			
July		Medical aid fund	WJ7	125			
		Medical aid fund	WJ7	125			
		Medical aid fund	WJ7	125			
	1			500			
	1						

Dr	UNEMPLOYMENT INSURANCE CONTRIBUTION							<u>Cr</u>	
20.5									
July	7 UIF	WJ7	10						
	14 UIF	WJ7	10						
	21 UIF	WJ7	10						
	28 UIF	WJ7	10						
			40						

DEBTORS LEDGER OF JEFFREY STORES S. PROCTOR

DL1

Date		Details	Fol	Debit	Credit	Balance	
20.5 July							
July	1	Balance	b/d			814	
***************************************	4	Inv. no. 102	DJ7	285		1 099	
	13	Inv. no. 106	DJ7	450		1 549	
	15	Rec. no. A11	CRJ1		450	1 099	
		Discount	CRJ1		27	1 072	

J. REINART DL2

Date		Details	Fol	Debit	Credit	Balance	
20.5							
July	1	Balance	b/d			781	
	4	Inv. no. 103	DJ7	184		965	
	13	Inv. no. 107	DJ7	74		1 039	
	28	C/N no. 12	DAJ7		85	954	
		Rec. no. A14	CRJ7		500	454	
	30	J. Fourie (Correction of error	GJ7	140		594	

A. FLOWER DL3

Date		Details	Fol	Debit	Credit	Balance
20.5						
July	1	Balance	b/d			923
	13	Inv. no. 105	DJ7	268		1 191
	23	Rec. no. A13	CRJ7		600	591
		Discount	CRJ7		30	561
	25	Inv. no. 109	DJ7	164		725
		C/N no. 11	DAJ7		24	701

J. FOURIE DL4

Date		Details	Fol	Debit	Credit	Balance
20.5						
July	1	Balance	b/d			444
	4	Inv. no. 101	DJ7	119		563
	23	C/N no. 10	DAJ7		28	535
	25	Inv. no. 108	DJ7	140		675
	30	J. Reinart (correction of error)	GJ7		140	535
	31	Rec. no. A15	CRJ7		417	117
		Discount	CRJ7		26	91

V. KING DL5

Date		Details	Fol	Debit	Credit	Balance	
20.5							
July	1	Balance	b/d			488	
	13	Inv. no. 104	DJ7	95		583	
	18	Rec. no. A12	CRJ1		458	125	
		Discount	CRJ1		30	95	

M. BROWN DL6

Date		Details	Fol	Debit	Credit	Balance	
20.5							
July	1	Balance	b/d			450	
	28	Interest income	GJ7	90		540	

M. BLUE DL7

Date		Details	Fol	Debit	Credit	Balance	
20.5							
July	1	Balance	b/d			150	
	29	Bad debts	GJ7		150	-	

R. MORRIS DL8

Date		Details	Fol	Debit	Credit	Balance	
20.5							
July	31	R/D cheque	CPJ7	55		55	

DEBTORS LIST ON 31 JULY 20.5

Debtor	Fol	Amount
S. Proctor	DL1	1 072
J. Reinart	DL2	594
A. Flower	DL3	701
J. Fourie	DL4	91
V. King	DL5	95
M. Brown	DL6	540
M. Blue	DL7	-
R. Morris	DL8	55
		3 225



TASK 16.3 🍑 Fremont Hi-Fi Stores: Journal entries

FREMONT Hi-Fi STORE GENERAL JOURNAL OF- MAY 20.4

GJ

No.	D	Details	Fol	Debit	Credit		tors trol		litors itrol
						Debit	Credit	Debit	Credit
1	2	Drawings		834					
		Trading stock			834				
		Owner took stock for personal use							
2	5	Bad debts		55					
		Debtors control/							
		P. Peterson			55		55		
		Account written off as bad							
3	7	Vehicles		24 000					
		Capital			24 000				
		Owner invested his vehicle as							
		capital							
4	10	Debtors control/Y. Young		24		24			
		Interest on overdue account			24				
		Debtor charged interest at 15%							
		p.a. on account three months							
		overdue							
5	14	Repairs		72					
		Land and buildings			72				
		Correction of error in posting							
6	18	Debtors control/W. Williams		13	4.0	13			
		Discount allowed			13				
		Discount cancelled on a dishon-							
<u> </u>		oured cheque							
						37	55	-	-

TASK 16.4 🍪 Get-It-Right: CRJ, CPJ, DJ, DAJ, GJ, Transaction analysis

SECTION A:

GET-IT-RIGHT

CASH F	RECEI	CASH RECEIPTS JOURNAL - JUNE 20.8	20.8								CRJ1
200				Analysis		Debtore	Discount		forton	Sundry accounts	nts
no.	Ω	Details	Fol	of re- ceipts	Bank	control	allowed	Sales	sales	Amount Fol Details	ol Details
132	1	I. Rate		1 240	1 240	1 240	20				
24-56	7	Sales		1 800	1 800			1 800	1 440		
B/S	4	Bank			12 540					12 000	Fixed deposit
										540	Int. on fixed deposit
57	14	Sales		1 500	1 500			1 500	1 200		
133	26	U. Sless		320	320	320	1				
134	27	U.R. Nogood		294	294	294	1				
135	27	Hope Fill		225	225	225	1				
					17 919	2 079	20	3 300	2 640	12 540	

CASH PAYMENTS JOURNAL - JUNE 20.8

Interest on overdraft Loan: Char Jing Interest on loan Bank charges Petty cash Cash float Drawings Details Salary CPJ1 Sundry accounts 쥰 200 20 1 110 4 600 310 7 095 54 11 760 Amount 1 360 1 360 Debtors control 1 700 126 1 826 Trading stock 150 150 Discount received 2 150 2 150 Creditors control 2 150 95 1 360 1 700 126 1 110 220 760 4 910 12 431 Bank 뎐 U.R. Nogood (r/d cheque) West Boys' High School Hammer Hardware D-I-Y Transporters D-I-Y Suppliers **Char Jing** Y. Bother Details Cash Bank က **4** 5 25 30 Ω Doc. C42 C43 B/S C44 C45 C46 C48 B/S C47 ло.

DEBTORS JOURNAL – JUNE 20.8

DJ1

Doc no	D	Debtor	Fol	Sales	Cost of sales
12	3	U. Sless		124	99
13	8	Hope Fill		195	156
14	9	Hope Fill		70	49
15	14	Y.R.U. Trying		98	78
				487	382

DEBTORS ALLOWANCES JOURNAL - JUNE 20.8

DAJ1

C/N no	D	Debtor	Fol	Debtors allowances	Cost of sales
12	2	C. Red		270	216
13	8	Hope Fill		90	72
				360	288

GENERAL JOURNAL OF GET-IT-RIGHT – JUNE 20.8

GJ1

		_					tors		litors
No.	D	Details	Fol	Debit	Credit		trol		ntrol
						Debit	Credit	Debit	Credit
01	4	Debtors control/U.R. NoGood		40		40			
		Discount allowed			40				
		Discount on cheque cancelled							
02	5	Debtors control/U.R. NoGood		70		70			
		Interest on overdue a/c			70				
		Interest charged on overdue a/c							
		at 12% p.a. for 5 months							
03	10	Drawings		128					
		Trading stock			128				
		Bar counter taken for own use							
04	14	Advertising		16					
		Trading stock			16				
		Screwdriver set given to cus-							
		tomer as an incentive							
05	17	Trading stock		128					
		Drawings			128				
		Bar counter previously taken for							
		own use returned							
06	25	Salary		640					
		Sales			640				
		Stock charged to salary account							
		Cost of sales		640					
		Trading stock			640				
		Stock sold to employee at cost							
07	26	Advertising		72					
		Trading stock			72				
		Stock given in competition							
08	27	Bad debts		1 176					
		Debtors control/U.R. Nogood			1 176		1 176		
		Account of debtor written off							
						110	1 176	-	-

No.	No. Answer	No.	Answer	No.	No. Answer
(a)	R2 420	(t)	R360	(k)	DJ
(g)	Bank & Discount allowed	(g)	Bank (dishonoured cheques)	€	R487
(c)	(c) R2 079 + R20 = R2 099	(h)	R1 360	(m)	Petty cash refund or transport paid on behalf of a debtor out of petty cash
(g	Petty Cash	(i)	R1 176	(u)	ਰ
(e)	DAJ	(j)	R110	(0)	Bad debts

TASK 16.5 🍪 Vanilla's Trading Store: CPJ, DAJ, GJ

VANILLA'S TRADING STORE

CASH	H PA	CASH PAYMENTS JOURNAL FOR MAY 20.5	MAY 2	0.5)	CPJ5
Doc.	٥	Dotaile	I G	Jaca	Creditors	Discount	Debtors	Creditors	Trading	Sundry accounts	unts	
no.	ر د	Details	5	Dalla	control	received	control	for wages	stock	Amount	Fol	Details
_	1	Technitronic		006	006							
B/S	က	Milly Franelli (r/d cheque)		340			340					
7	7	Cash		880				880				
က	6	INX Bank		4 340						4 000		oan from INX Bank
										340		nterest on loan
4	14	. Cash		896				896				
2	16	Snap Wholesalers		2 700					2 700			
9	17	Mango Deliveries		80					80			
7	21			1 040				1 040				
∞	23	Astley Debt Collectors		09						09		-egal fees
ဝ	28	Cash		1 088				1 088				
10	29	INX Bank		2 000						2 000		Fixed deposit: INX
												Bank
1	30	Cash		272						172		Petty cash
										100	_	Cash float
12	31	Technitronic		810	810							
B/S		INX Bank		86						24		Bank charges
										74		nterest on o/d
B/S		AA Insurance Co.		101						61		Insurance
										40	_	Drawings
				15 677	1 710	-	340	3 976	2 780	6 871		

DEBTORS ALLOWANCES JOURNAL - MAY 20.5

DAJ5

C/N no	D	Debtor	Fol	Debtors allowances	Cost of sales
01	2	E. Nigma		300	240.00
02	11	M.A. Donna		100	-
03	18	S. Sting		200	133.33
04	24	E. Nigma		*336	280.00
				936	653.33

^{*}Refer to the Invoice amount on the 23rd to calculate the trade discount percentage: R840 + 50% = R1 260

R840 + 50% = R1 260 R1 260 - R1 008 = R252 252 x 100 = 20%

GENERAL JOURNAL - MAY 20.5

GJ5

J/V	D	Details	Fol	Debit	Credit	Debtors	control	Creditors	control
J/V	יין	Details	FOI	Debit	Credit	Debit	Credit	Debit	Credit
01	3	Debtors control/Milli Franelli		10.00		10.00			
		Discount allowed			10.00				
		Discount on dishonoured cheque cancelled							
02	4	Debtors control/Milli Franelli		13.13		13.13			
		Interest on overdue account			13.13				
		Charged interest on overdue debtor's account at 15% p.a. for 3 months							
03	20	S. Sting		500.00		500.00			
		Interest on overdue account		20.00					
		P. Prince			520.00		520.00		
		Correction of error in posting							
04	22	Stationery		20.00					
		Drawings		20.00					
		Trading stock			40.00				
		Tippex taken for office use and personal use							
04	23	Bad debts		254.19					
		Debtors control/Milli Franelli			254.19		254.19		
		Account written off							
05	26	Loss due to damage/Stock defi- cit		280.00					
		Trading stock			280.00				
		Trading stock written off due							
		to damage by workers							
06	27	Stationery		45.00					
		Equipment			45.00				
		Correction of error in posting							
						523.13	774.19	-	-



GENERAL LEDGER OF AM TRADERS BALANCE SHEET ACCOUNTS SECTION

Dr				TRADIN	G STO	CK		B4	Cr
20.6					20.6				
Dec	1	Balance	b/d	12 455	Dec	31	Cost of sales	DJ	2 774
	31	Creditors control	CJ	4 168			Cost of sales	CRJ	1 484
		Bank	CPJ	2 142			Creditors control	CAJ	488
		Cost of sales	DAJ	224			Balance	c/d	14 243
				18 989					18 989
20.7					1				
Jan	1	Balance	b/d	14 243					

DEBTORS CONTROL

20.6					20.6				
Dec	1	Balance	b/d	6 814	Dec	31	Bank	CRJ	3 615
	31	Sales	DJ	4 161			Discount allowed	CRJ	214
		Sundry accounts	GJ	168			Debtors allowances	DAJ	336
							Sundry accounts	GJ	250
							Balance	c/d	6 728
				11 143					11 143
20.7									
Jan	1	Balance	b/d	6 728					

CREDITORS CONTROL

B6

20.6					20.6				
Dec	31	Bank	CPJ	2 613	Dec	1	Balance	b/d	8 319
		Discount received	CPJ	188		31	Total purchases	CJ	7 344
		Total allowances	CAJ	560			Sundry accounts	GJ	88
		Sundry accounts	GJ	66					
		Balance	c/d	12 324					
				15 751					15 751
					20.7			•	
					Jan	1	Balance	b/d	12 324

TASK 16.7 **KZ Traders: Journal entries**

KZ TRADERS

GENERAL JOURNAL - 28 FEBRUARY 20.9

GJ12

J/V	D	Details	Fol	Debit	Credit		tors itrol		litors itrol
						Debit	Credit	Debit	Credit
1	28	Bad debts		1 303					
		J. Dunn			353		353		
		S. Paul			950		950		
		Bad debts written off							
2		S. Buys		156		156			
		Interest on overdue a/c			156				
		Debtor charged with interest							
3		Income accrued		700					
		Rent income			700				
		Rent still due for February							
4		Income accrued		120					
		Interest on fixed deposit			120				
		Interest due for 2 months							
5		KM Wholesalers		2 600				2 600	
		Komo Wholesalers			2 600				2 600
		Correction of error credited							
6		Interest expense		151					
		Komo Wholesalers			151				151
		Charged interest on overdue account							
			-			156	1 303	2 600	2 751

GENERAL LEDGER OF AC TRADERS BALANCE SHEET ACCOUNTS SECTION

TRADING STOCK Dr В Cr 20.5 20.5 Cost of sales^[2] CRJ Oct Balance b/d 14 500 Oct 31 4 050 1 Bank^[3] CPJ 5 400 Cost of sales DJ 7 116 Creditors control^[5] CAJ Cost of sales DAJ 200 900 Creditors control Balance CJ 4 800 c/d 12 834 24 900 24 900 Balance Nov b/d 12 834

DEBTORS CONTROL

В

20.5					20.5				
Oct	1	Balance	b/d	15 368	Oct	31	Bank	CRJ	7 540
	31	Bank (r/d)	CPJ	600			Discount allowed	CRJ	340
		Sales	DJ	9 488			Debtors allowances	DAJ	396
		Sundry accounts	GJ	492			Sundry accounts	GJ	236
							Balance	c/d	17 436
				25 948					25 948
Nov	1	Balance	b/d	17 436					

Dr				BA	ANK			В	Cr
20.5					20.5				
Oct	1	Balance	b/d	2 349	Oct	31	Sundry accounts	CPJ	21 040
	31	Sundry accounts[1]	CRJ	17 440					
		Balance	c/d	1 251					
				21 040					21 040
					Nov	1	Balance	b/d	1 251

	CRED	TORS	CONTRO)I
--	------	------	--------	----

20.5					20.5				
Oct	31	Bank	CPJ	7 040	Oct	1	Balance	b/d	12 420
		Discount received	CPJ	340		31	Sundry accounts[4]	CJ	9 200
		Total allowances	CAJ	2 400			Sundry accounts	GJ	298
		Sundry accounts	GJ	632			, , , , , , , , , , , , , , , , , , ,		
		Balance	c/d	11 506					
				21 918					21 918
					Nov	1	Balance	b/d	11 506

NOMINAL ACCOUNTS SECTION

SALES

Ν

_			 				
			20.5				
ı			Oct	1	Total	b/f	39 640 5 400 9 488
ı				31	Bank	CRJ	5 400
ı					Debtors control	DJ	9 488
							54 528
ı							

COST OF SALES

Ν

20.5					20.5				
Oct	1	Total	b/f	29 700	Oct	31	Trading stock	DAJ	200
	31	Trading stock ^[2]	CRJ	4 050					
		Trading stock	DJ	7 116					
				40 866					200

 $[\]begin{smallmatrix} [1] \\ 7 \\ 540 \\ + 5 \\ 400 \\ \times \end{smallmatrix} \begin{smallmatrix} 100 \\ / \\ 133.33 \\ = R4 \\ 050 \\ = R4 \\ 050 \\ = R5 \\ 400 \\ = R5 \\ 400 \\ = R5 \\ 400 \\ = R6 \\ = R6$

16.9.1

▲ FIRSTBANK GROUP

FirstBank of South Africa Limited Registered Bank

PIETERMARITZBURG NORTH Reg. No. 19433/24356560 PO Box 3211 PIETERMARITZBURG 3200 VAT Reg. No. 41500209871

MR G. Van Rover PO Box 991 PIETERMARITZBURG 3200 23 March 20.5

PIETERMARITZBURG NORTH 7925 MONTHLY MAIL Statement No. 231 Page 1 of 1

BANK STATEMENT / TAX INVOICE

Masterplan Cheque Account

Account Number: 05 114 006 7

Details	Service fees	Debits	Credits	Date	Balance
BALANCE BROUGHT FORWARD				03 01	238.91
AUTOBANK CASH WITHDRAWAL AT					
CASCADES 11H01 460098	11.80	1 000.00		03 02	-761.09
INTEREST ON OVERDRAFT		42.45		03 14	-803.54
CHEQUE 423	3.40	120.00		03 14	-923.54
ELECTRONIC BANKING PAYMENT:					
SALARY 324	4.73		8 000.48	03 20	7 076.94
SERVICE FEE		19.93			7 057.01
INTERNET PAYMENT TO TELKOM					
460098	5.19	555.66		03 20	6 501.35
MCHOICE SERVICE AGREEMENT					
1017989	8.59	579.00		03 21	5 922.35
QW MEDICAL AID 12345	5.19	789.00		03 21	5 133.35
OLD MUTUAL INSURANCE PREMIUM					
34446	5.19	1 210.00		03 22	3 923.35
CHEQUE 425	2.80	4 578.99		03 22	-655.64
ELECTRONIC TRANSFER:					
R. JACKSON 21311	2.80		300.75	03 22	-354.89
SERVICE FEE		29.76		03 22	-384.65

These fees are inclusive of VAT at 14.00%.

Please verify all transactions reflected on this statement and notify any discrepancies to the bank as soon as possible.

- 16.9.2 The bank statement is addressed to a private individual and not a business institution; an electronic transfer in respect of a salary is reflected; only two deposits for the month. A business would be making far more deposits as it receives cash daily, etc.
- 16.9.3 The bank statement is dated 23rd. The deposit was, therefore, made after the bank statement date, i.e. the 24th.
- 16.9.4 Cheque no. 424 may be lost in transit. It has not been presented for payment.
- **16.9.5** The transaction on the 20th Internet payment to Telkom.
- 16.9.6 Yes. Payment is almost immediate or takes place after one working day; errors on cheques are avoided; cheques can be lost or stolen; internet banking fees are cheaper than using cheques, etc.

INTERPRETATION OF LEDGER ACCOUNTS

TASK 16.10 6 Accounting equation

No.	Source document	Journal	Account debit	Account credit	Amount	Α	0	L
1.	Journal voucher	GJ	Donation	Trading stock	740	-	-	0
2.	Invoice	DJ	Debtors control	Sales	90	+	+	0
			Cost of sales	Trading stock	63	-	-	0
3.	Credit note	DAJ	Debtors allowances	Debtors control	176.40	-	-	0
4.	Bank statement	CRJ	Bank	Rent income	1 800	+	+	0
5.	Journal voucher	GJ	Vehicles/Equipment	Trading stock	130	±	0	0
6.	Bank statement	CPJ	Debtors control	Bank	455	±	0	0
	Journal voucher	GJ	Debtors control	Discount allowed	15	+	+	0
7.	Petty cash voucher	PCJ	Trading stock	Petty cash	70	±	0	0
8.	Cheque counterfoil	CPJ	Petty cash	Bank	458	±	0	0
9.	No entry							

TASK 16.11 ��� Brown Stores: Control accounts, Theory

- **16.11.1** Balance sheet accounts section.
- **16.11.2** Total of the Debtors' List from the Debtors' Ledger.
- **16.11.3** The control accounts are drawn up independently of the Debtors' and Creditors' Ledgers so that fraud and errors can be detected if there are differences.
- **16.11.4** Many different accounts are debited and credited.
- **16.11.5** DJ.
- 16.11.6 Inferior quality.
- **16.11.7** R100 in Debtors Control (7) and R30 in Creditors Control (13).
- **16.11.8** Charge interest on overdue accounts (7) or offer discounts for early settlement (2).
- **16.11.9** R405 (6). Before allowing someone to buy on account, their credit history should be carefully analysed. Depending on this history, they should then be set reasonable limits.
- **16.11.10** CPJ.
- **16.11.11** Interest charged by creditors on our account; cancellation of discount received on a stale cheque.
- 16.11.12 Cancellation of a dishonoured cheque or a refund to customer to a customer who has overpaid.
- **16.11.13** A petty cash refund to customer who has overpaid or payment of delivery to a customer out of petty cash when the customer is to be charged for the delivery.
- **16.11.14** (a) debit note issued.
 - (b) credit note received.

TASK 16.12 6 ABC Traders: Control accounts, Theory

- 16.12.1 R6 610
- **16.12.2** Sales (and VAT Output)
- **16.12.3** Debtors allowances (and VAT Output)
- **16.12.4** R452
- **16.12.5** DAJ and DJ
- **16.12.6** R170
- **16.12.7** Compare it to the total of the Debtors' List drawn from the Debtors' Ledger balances. They must agree.
- **16.12.8** Do a physical stock count.
- **16.12.9** Interest charged on an overdue account or cancellation of discount allowed on a R/D cheque.
- 16.12.10 R200
- 16.12.11 Separate the tasks allocated to employees, e.g. one employee to write up the debtors' ledger and another to prepare the control account; use a system of task rotation; carefully screen prospective employees before employing them; check source documents (invoices, statements, orders, etc.) against entries recorded in debtors' accounts; carry out random checks; employ an external auditor; etc.

TASK 16.13 **66** Expanded equation

No.	Source document	Subsidiary book	Assets	Drawings	Expenses
1.	C/N	DAJ	-20		20
2.	C/C ^[1]	CPJ	-300		
3.	B/S	CRJ	22		
4.	Invoice	CJ	900		
5.	C/N	DAJ	-150		150
			110		-110
6.	JV ^[2]	GJ	-90	90	
7.	Receipt	CRJ	±450		
	JV		-900		900
8.	Invoice	DJ	253		
			-203		203
9.	JV	GJ	15		
10.	JV	GJ			
11.	JV	GJ			450
12.	Receipt	CRJ	±200		
			-10		10
13.	C/C	CPJ	±515		
14.	Invoice	CJ	400		
15.	JV	GJ	-200		200
16.	C/C	CPJ	-1 600		
17.	C/C	CPJ	-5 600		
18.	Receipt	CRJ	20 000		
19.	JV	GJ	-2 400		2 400
20.	JV	GJ	230		-230
			10 457	90	3 993
			A + D) + E = R14	540

Liabilities	Capital	Income
215		1.5
-315		15 22
900		
		253
		15
300		-300
450		
400		
-1 600		
-5 600		
20 000		
14 535	-	5
L+	C + I = R14 5	40

Note: Debtors allowances can be treated as a negative income or as an expense

^[1] Cheque counterfoil Journal voucher

TASK 16.14 ���� Tembisa General Dealers: Transaction analysis, Expanded equation

No.	Source document	Subsid- iary book	Account to be debited	Account to be credited	Asset
1.	Receipt	CRJ	Bank	Capital	00 09
2.	Invoice	\mathcal{S}	Trading stock	Creditors control	22 4(
რ	Invoice	సె	Vehicle	Creditors control	57 60
4.	D/N	CAJ	Creditors control	Trading stock	-2 20
5.	Invoice	D	Debtors control	Sales	4 45
			Cost of sales	Trading stock	-3 33
6.	C/N	DAJ	Debtors allowance	Debtors control	-45
7.	Invoice	సె	Stationery	Creditors control	
œ.	P/C voucher	PCJ	Postage	Petty cash	Ϋ
6	C/C	CPJ	Trading stock	Bank	±18 66
10.	۸۲	GJ	Debtors control	Interest income	
1.	Receipt	CRJ	Bank	Rent income	2 00
12.	C/C	CPJ	Creditors control	Bank	-20 00
			Creditors control	Discount received	
13.	Receipt	CRJ	Bank	Debtors control	±2 00
			Discount allowed	Debtors control	
14.	2/2	CPJ	Creditors control	Bank	-19 66
			Creditors control	Discount received	
15.	NΓ	GJ	Drawings	Trading stock)8-
	NΓ	GJ	Drawings	Stationery	
	2/2	CPJ	Drawings	Bank)8-

Assets	Drawings	Expenses	Liabilities	Capital	Income
000 09				000 09	
22 400			22 400		
57 600			27 600		
-2 200			-2 200		
4 450					4 450
-3 338		3 338			
-450					-450
		358	358		
-30		30			
±18 660					
09					09
2 000					2 000
-20 000			-20 000		
			-200		200
±2 000					
-50		20			
-19 695			-19 695		
			-505		202
-300	300				
	22	-22			
-800	800				
99 647	1 122	3 754	37 458	000 09	290 /
] + 0	A + D + E - B104 523	523	7 1	1 + C + I - B104 523	523

TASK 16.15 🌢

CDE Traders: Depreciation, Fixed/Tangible asset note

1	6.	.1	5	.1

GENERAL LEDGER OF CDE TRADERS BALANCE SHEET ACCOUNTS SECTION

Dr				VEH	ICLES		В	Cr
20.6								
Mar	1	Balance	b/d	54 000				

EQUI	PMENT	Ī	В	
40 000				

В

				LQUI	141-141		
20.6							
Mar	1	Balance	b/d	18 000			

ACCUMULATED DEPRECIATION ON VEHICLES

20.7					20.6				
Feb	28	Balance	c/d	26 352	Mar	1	Balance	b/d	19 440
					20.7				
					Feb	28	Depreciation	GJ	6 912
				26 352					26 352
20.8					Mar	1	Balance	b/d	26 352
Feb	28	Balance	c/d	31 882	20.8				
					Feb	28	Depreciation	GJ	5 530
				31 882					31 882
20.9					Mar	1	Balance	b/d	31 882
Feb	28	Balance	c/d	36 306	20.9				
					Feb	28	Depreciation	GJ	4 424
				36 306					36 306
					Mar	1	Balance	b/d	36 306

В **ACCUMULATED DEPRECIATION ON EQUIPMENT**

20.7					20.6				
Feb	28	Balance	c/d	5 400	Mar	1	Balance	b/d	3 600
					20.7				
					Feb	28	Depreciation	GJ	1 800
				5 400					5 400
20.8					Mar	1	Balance	b/d	5 400
Feb	28	Balance	c/d	7 200	20.8				
					Feb	28	Depreciation	GJ	1 800
				7 200					7 200
20.9					Mar	1	Balance	b/d	7 200
Feb	28	Balance	c/d	9 000	20.9				
					Feb	28	Depreciation	GJ	1 800
				9 000					9 000
					Mar	1	Balance	b/d	9 000

NOMINAL ACCOUNTS SECTION

Dr				DEPRE	CIATIO	ON		N	Cr
20.7					20.7				
Feb	28	Acc dep on vehicles	GJ	6 912	Feb	28	Profit and loss	GJ	8 712
		Acc dep on equip.	GJ	1 800					
				8 712					8 712
20.8					20.8				
Feb	28	Acc dep on vehicles	GJ	5 530	Feb	28	Profit and loss	GJ	7 330
		Acc dep on equip.	GJ	1 800					
				7 330					7 330
20.9					20.9				
Feb	28	Acc dep on vehicles	GJ	4 424	Feb	28	Profit and loss	GJ	6 224
		Acc dep on equip.	GJ	1 800					
				6 224					6 224
					1				

16.15.2 Note to the financial statements on 28 February 20.9

FIXED/TANGIBLE ASSETS	Vehicles	Equipment	Total
Carrying value at beginning of year	22 118	10 800	32 918
Cost	54 000	18 000	72 000
Accumulated depreciation	[31 882]	[7 200]	[39 082]
Movements	[4 424]	[1 800]	[6 224]
Additions at cost	-	-	-
Disposals at carrying value	-	-	-
Depreciation	[4 424]	[1 800]	[6 224]
Carrying value at end of year	17 694	9 000	26 694
Cost	54 000	18 000	72 000
Accumulated depreciation	[36 306]	[9 000]	[45 306]

TASK 16.16 🍑 Lesia Store: Transaction analysis, Expanded equation

Š	Account to be debited	Account to be credited
-	Telephone	Expenses payable/Accrued expenses
2.	Bad debts	J. Peter/Debtors control
რ	Rent expense	Expenses payable/Accrued expenses
4.	Interest expense	Creditors control/AB Wholesalers
5.	Fixed deposit	Interest on fixed deposit
6.	Motor expenses	Expenses payable/Accrued expenses
7.	Bank charges	Bank
	Interest on overdraft	Bank
	Debtors control/Mr NoGo	Bank
	Debtors control/Mr NoGo	Discount allowed
φ.	Depreciation	Accum. depreciation on vehicles
6	Salaries	Pension fund
		SARS – PAYE
		ĦŊ
		Creditors for salaries
	Pension contribution	Pension fund
	Unem. Ins. contribution	UF
10.	Trading stock deficit	Trading stock
	Consumables on hand	Consumables

Expenses	099	125	1 960	142		1 550	451	512		-80	26 400	420	1 400	09	4 120	009	09	1 452	-657	340 68
Drawings																				-
Assets		-125			1 800				1 200	80	-26 400							-1 452	657	-24 240

A + D + E = R14 835

335	+ C + I = R14 835	r +
1 800	-	13 035
		09
		009
		4 120
		09
		1 400
		420
		1 200
		512
		451
		1 550
1 800		
		142
		1 960
		260
Income	Capital	Liabilities

FINAL ACCOUNTS AND YEAR-END PROCEDURES

TASK 16.17 🌢

Thulo Traders: Journal/Closing entries, Ledger, Final accounts, Trial Balances

THULO TRADERS PRE-ADJUSTMENT TRIAL BALANCE ON 28 FEBRUARY 20.8

Balance sheet accounts section	Fol	Debit	Credit
Capital	B1		335 000
Drawings	B2	40 000	
Mortgage loan: AS Bank	В3		20 000
Land and buildings	B4	240 000	
Vehicles at cost	B5	90 000	
Equipment at cost	B6	52 600	
Accumulated depreciation on vehicles	B7		35 200
Accumulated depreciation on equipment	В8		21 040
Fixed deposit at XR Bank	В9	10 000	
Trading stock	B10	30 825	
Debtors control	B11	20 780	
Bank (dr)	B12	2 420	
Cash float	B13	800	
Petty cash	B14	300	
Creditors control	B15		57 960
Pension fund	B16		2 000
SARS – PAYE	B17		1 027
Nominal accounts section			
Sales	N1		265 890
Cost of sales	N2	145 321	
Debtors allowances	N3	14 240	
Advertisements	N4	2 611	
Bad debts	N5	184	
Bad debts recovered	N6		1 559
Bank charges	N7	3 111	
Insurance	N8	14 261	
Interest on investments	N9		1 125
Licence	N10	1 200	
Motor expenses	N11	12 090	
Packing material	N12	3 211	
Rent income	N13		33 000
Repairs to equipment	N14	245	
Stationery	N15	1 296	
Telephone	N16	6 810	
Wages	N17	73 842	
Water and electricity	N18	7 654	
		773 801	773 801

GJ

						Deb	tors	Cred	litors
J/V	D	Details	Fol	Debit	Credit	con	trol	cor	trol
						Debit	Credit	Debit	Credit
	28	Motor expenses	N11	1 200					
		Water and electricity	N18	520					
		Expenses payable/Accrued expenses	B18		1 720				
		Accounts not yet paid							
		Income receivable/Accrued income	B19	3 375					
		Rent income	N13		3 000				
		Interest on fixed deposit	N9		375				
		Amounts still receivable							
		Prepaid expenses	B20	80					
		Advertisements	N4		80				
		Amount paid in advance							
		Bad debts	N5	400					
		J. Fox			400		400		
		Account written off as bad							
		Depreciation	N19	21 156					
		Accum. depreciation on vehicles	B7		18 000				
		Accum. depreciation on equipment	B8		3 156				
		Depreciation of vehicles & equipment							
		Trading stock deficit	N20	1 711					
		Trading stock	B10		1 711				
		Stock deficit as per stock take							
		Consumables on hand	B21	892					
		Packing material	N12		892				
		Material on hand as per stock take							
		Interest on loan	N21	2 400					
		Mortgage Ioan	В3		2 400				
		Interest on loan brought into account							
		-	-			-	400	-	

B11

GENERAL LEDGER OF THULO TRADERS BALANCE SHEET ACCOUNTS SECTION

			B1	Cı				
				20.7				
28	Profit and loss	GJ1	7 542	Mar	1	Balance	b/d	335 000
	Drawings	GJ1	40 000					
	Balance	c/d	287 458					
			335 000					335 000
				20.8				
				Mar	1	Balance	b/d	287 458
	28		Drawings GJ1	28 Profit and loss GJ1 7 542 Drawings GJ1 40 000 Balance c/d 287 458	28 Profit and loss GJ1 7 542 Mar Drawings GJ1 40 000 287 458 Balance c/d 287 458 335 000 20.8	28 Profit and loss GJ1 7 542 Mar 1 Drawings GJ1 40 000 Balance c/d 287 458 335 000 20.8	28 Profit and loss GJ1 7 542 Mar 1 Balance Drawings GJ1 40 000 Balance c/d 287 458 335 000 20.8	28 Profit and loss GJ1 7 542 Mar 1 Balance b/d Drawings GJ1 40 000 Balance c/d 287 458 335 000 20.8

				DRA	WINGS			B2	
20.8					20.8				
Feb	28	Balance	b/d	40 000	Feb	28	Capital	GJ1	40 000

MORTGAGE LOAN: AS BANK B3 20.8 20.8 20.8 20.8 b/d Feb. 28 Balance c/d 22 400 Feb. 28 Balance b/d

20.0					20.0				
Feb	28	Balance	c/d	22 400	Feb	28	Balance	b/d	20 000
							Interest on loan	GJ1	2 400
				22 400					22 400
					Mar	1	Balance	b/d	22 400

Dr				LAND AND	BUILI	DING	S	B4	C
20.8									
Feb	28	Balance	b/d	240 000					
20.8				VEH	ICLES			B5	
Zu.o Feb	28	Balance	b/d	90 000	•				
				EQUI	PMEN ⁻	Г		В6	
20.8									
Feb	28	Balance	b/d	52 600					
			ACCUMUL	ATED DEPR	ECIAT	ION (ON VEHICLES	В7	
20.8					20.7				
Feb	28	Balance	c/d	53 200	Mar	1	Balance	b/d	35 200
				50.000	Feb	28	Depreciation	GJ1	18 000
				53 200					53 200
					Mar	1	Balance	b/d	53 200
			ACCUMUI A	TED DEPRE	CIATIO	ON O	N EQUIPMENT	B8	
20.8			AGGGMGEA	TIED DEI IKE	20.7	J. ()	L L L L L L L L L L L L L L L L L L L		
Feb	28	Balance	c/d	24 196	Mar	1	Balance	b/d	21 040
					Feb	28	Depreciation	GJ1	3 156
				24 196					24 196
					Mar	1	Balance	b/d	24 196
20.8		Γ	FI	XED DEPOS	II AT	XR B	ANK	B9	
Feb	28	Balance	b/d	10 000					
				TRADIN	G STO	CK		B10	
20.8					20.8				
Feb	28	Balance	b/d	30 825	Feb	28	Trading stock deficit	GJ1	1 711
	<u> </u>			00.005			Balance	c/d	29 114
				30 825					30 825
Mar	1	Balance	b/d	29 114					
				DEBTORS	CON	rroi		B11	
20.8				22010110	20.8		_	 	
Feb	28	Balance	b/d	20 780	Feb	28	Sundry accounts	GJ1	400
							Balance	c/d	20 380
				20 780		<u> </u>			20 780
Mar	1	Balance	b/d	20 380					
	<u> </u>	I	1		A A UZ	<u> </u>	<u> </u>	B40	
20.8		Γ		BA	ANK I			B12	
Zu.o Feb	28	Balance	b/d	2 420					
			D/ G	0					

Dr				CASH	FLOA	T		B13	C
20.8	-	Delege	I- /-I	000					
Feb	28	Balance	b/d	800					
				PETT	/ CASI	Н		B14	
20.8									
Feb	28	Balance	b/d	300					
				CREDITOR	S CON	ITRO)I	B15	
				OKEDITOK	20.8				
					Feb	28	Balance	b/d	57 96
		I		PENSIC	NI ELIP	יור	I	B16	
				PENSIC	20.8	שא		БІО	
					Feb	28	Balance	b/d	2 000
	1	I		SARS	- PAY 20.8	E	T	B17	
					Zu.8 Feb	28	Balance	b/d	1 02
								5, 4	. 02
	•	EX	PENSI	ES PAYABLE		RUED	EXPENSES	B18	
20.8		Delege	- /-1	4 700	20.8		NA-4	0.14	4 00
Feb	28	Balance	c/d	1 720	Feb	28	Motor expenses Water and electricity	GJ1 GJ1	1 20 52
				382			vvator and electricity		1 72
					Mar	1	Balance	b/d	1 72
00.0		IN	ICOME	RECEIVABL		CRUE	ED INCOME	B19	
20.8 Feb	28	Rent income	GJ1	3 000	20.8 Fob	28	Balance	c/d	3 37
Len	20	Interest on fixed dep.	GJ1	375	Len	20	Dalaille	L/u	3 37
				3 375					3 37
Mar	1	Balance	b/d	3 375					
				DDEDAID		LOF C		Baa	
20.8				PREPAID		NOES	<u> </u>	B20	
Feb	28	Advertisements	GJ1	80					
	1	<u> </u>		NCIIMADI E C	TOPE	9.04	LHAND	P24	
20.8				NSUMABLE S	IUKE	3 01	TAND	B21	
	28	Consumable stores	GJ1	892					
Feb			I		OLINITO	SSE	CTION		
Feb			NC	MINAL ACC	JUNIS	\cup			
			NC	MINAL ACC	S	JOL		N1	
20.8	28	Debtors allowances		SALE	S 20.8				265 89
20.8	28	Debtors allowances Trading account	GJ1 GJ1		S	28		N1 b/f	265 89
20.8 Feb	28		GJ1	14 240	S 20.8				265 89 265 8 9

Dr				COST O	F SAL	ES		N2	Cr
20.8					20.8				
Feb	28	B Total	b/f	145 321	Feb	28	Trading account	GJ1	145 321
	<u> </u>	l		DEBTORS A	LLOW	ANC	ES	N3	
20.8					20.8				
Feb	28	3 Total	b/f	14 240		28	Sales	GJ1	14 240
					<u> </u>				
				ADVERTI		NTS	Т	N4	
20.8					20.8				
Feb	28	Total	b/f	2 611	Feb	28	Prepaid expenses	GJ1	80
				0.044	-		Profit and loss	GJ1	2 531
				2 611]]				2 611
		l		PAD I	DEBTS	<u> </u>		NE	
20.8				BAUI		,		N5	1
Feb	28	Total	b/f	184	20.8 Feb	28	Profit and loss	GJ1	584
I CD	20	J. Fox/Debtors cont.	GJ1	400	i eb		FIOIR and 1035	1001	304
		J. 1 OA/Debiol3 Cont.	001	584					584
				304					304
			1	BAD DEBTS	RECO	VER	ED	N6	
20.8					20.8			T	
Feb	28	Profit and loss a/c	GJ1	1 559	Feb	28	Total	b/f	1 559
	1	1		BANK C		ES		N7	
20.8					20.8				
Feb	28	Total	b/f	3 111	Feb	28	Profit and loss a/c	GJ1	3 111
		I.	<u> </u>	INCLI	RANCE			N8	
20.8				INSUR	20.8	.		INO	
Feb	28	Total	b/f	14 261	Feb	28	Profit and loss a/c	GJ1	14 261
		INT	EREST	ON INVEST		(FIXE	D DEPOSIT)	N9	
20.8					20.8				
Feb	28	Profit and loss	GJ1	1 500	Feb	28	Total	b/f	1 125
							Income receivable /	GJ1	375
			_				Accrued income	_	
				1 500					1 500
		l	1		NCE			N10	
20.8					20.8			1410	
Feb	28	Total	b/f	1 200	Zu.o Feb	28	Profit and loss a/c	GJ1	1 200
I en		ı ola	5/1	1 200	ון טט	20	1 10111 0110 1035 0/6	=	1 200

Dr				MOTOR I	EXPEN	SES		N11	Cı
20.8					20.8				
Feb	28	Total Expenses payable / Accrued expenses	b/f GJ1	12 090 1 200	Feb	28	Profit and loss	GJ1	13 290
				13 290					13 290
				PACKING	MATEI	RIAL	S	N12	
20.8					20.8				
Feb	28	Total	b/f	3 211	Feb	28	Cons. stores on hand	GJ1	892
							Profit and loss	GJ1	2 319
				3 211					3 211
20.0	l	T		RENT		1E	T	N13	
20.8 Feb	28	Profit and loss	GJ1	36 000	20.8 Feb	28	Total	b/f	33 000
1 60		i ront and 1055	331	30 000	ו פט		Income receivable / Accrued income	GJ1	3 000
				36 000					36 000
				REPAIRS TO		РМЕ	NT	N14	
20.8					20.8				
Feb	28	Total	b/f	245	Feb	28	Profit and loss a/c	GJ1	245
20.8	1	Γ		STATI		Y		N15	
Zu.8 Feb	28	Total	b/f	1 296	20.8 Feb	28	Profit and loss a/c	GJ1	1 296
1 60	20	Total	D/1	1 230	l eb	20	1 Tolk and loss are	-	1 230
	ı			TELE	PHONI	=		N16	
20.8				1222	20.8				
Feb	28	Total	b/f	6 810	Feb	28	Profit and loss a/c	GJ1	6 810
				WA	GES			N17	
20.8					20.8				
Feb	28	Total	b/f	73 842	Feb	28	Profit and loss a/c	GJ1	73 842
			,	WATER AND		TRIC	ITY	N18	
20.8					20.8				
Feb	28		b/f	7 654	Feb	28	Profit and loss	GJ1	8 174
		Expenses paya- ble/Accrued expens- es	GJ1	520					
				8 174					8 174
	1		1		ı	1	I	ı	

Dr				DEPRE	CIATIO	ON		N19	Cr
20.8					20.8				
Feb	28	Acc dep on vehicles	GJ1	18 000	Feb	28	Profit and loss	GJ1	21 156
		Acc dep on equip.	GJ1	3 156					
				21 156					21 156
				TRADING ST	l TOCK I	DEFI	<u> </u> Cit	N20	
20.8					20.8				
Feb	28	Trading stock	GJ1	1 711	Feb	28	Profit and loss	GJ1	1 711
			INT	EREST ON W	ORTG	AGE	LOAN	N21	
20.8					20.8				
Feb	28	Mortgage loan	GJ1	2 400	Feb	28	Profit and loss a/c	GJ1	2 400
			F	INAL ACCOU	JNTS S	SECT	TION		
				TRADING	ACCC	UNT	-	F1	
20.8					20.8				
Feb	28	Cost of sales	GJ1	145 321	Feb	28	Sales	GJ1	251 650
		Profit and loss	GJ1	106 329					
				251 650					251 650

20.8				ROFIT AND L	20.8			F2	
Feb	28	Advertisements	GJ1	2 531	Feb	28	Trading account	GJ1	106 329
		Bad debts	GJ1	584			Bad debts recovered	GJ1	1 559
		Bank charges	GJ1	3 111			Int. on investments	GJ1	1 500
		Insurance	GJ1	14 261			Rent income	GJ1	36 000
		Int. on mortgage loan	GJ1	2 400			Capital (net loss)	GJ1	7 542
		Licence	GJ1	1 200			······································		
		Motor expenses	GJ1	13 290					
		Packing material	GJ1	2 319					
		Repairs to equip- ment	GJ1	245					
		Stationery	GJ1	1 296					
		Telephone	GJ1	6 810					
		Wages	GJ1	73 842					
		Water and electricity	GJ1	8 174					
		Depreciation	GJ1	21 156					
		Trading stock deficit	GJ1	1 711					
				152 930					152 930

POST-ADJUSTMENT TRIAL BALANCE ON 28 FEBRUARY 20.8

Balance sheet accounts section	Fol	Debit	Credit
Capital	B1		335 000
Drawings	B2	40 000	
Mortgage loan: AS Bank	В3		22 400
Land and buildings	B4	240 000	
Vehicles at cost	B5	90 000	
Equipment at cost	В6	52 600	
Accumulated depreciation on vehicles	B7		53 200
Accumulated depreciation on equipment	В8		24 196
Fixed deposit at XR Bank	В9	10 000	
Trading stock	B10	29 114	
Debtors control	B11	20 380	
Bank (dr)	B12	2 420	
Cash float	B13	800	
Petty cash	B14	300	
Creditors control	B15		57 960
Pension fund	B16		2 000
SARS – PAYE	B17		1 027
Expenses payable/Accrued expenses	B18		1 720
Income receivable/Accrued income	B19	3 375	
Prepaid expenses	B20	80	
Consumable stores on hand	B21	892	
Nominal accounts section			
Sales	N1		265 890
Cost of sales	N2	145 321	
Debtors allowances	N3	14 240	
Advertisements	N4	2 531	
Bad debts	N5	584	
Bad debts recovered	N6		1 559
Bank charges	N7	3 111	
Insurance	N8	14 261	
Interest on investments	N9		1 500
Licence	N10	1 200	
Motor expenses	N11	13 290	
Packing material	N12	2 319	
Rent income	N13		36 000
Repairs to equipment	N14	245	
Stationery	N15	1 296	
Telephone	N16	6 810	
Wages	N17	73 842	
Water and electricity	N18	8 174	
Depreciation	N19	21 156	
Trading stock deficit	N20	1 711	
Interest on mortgage loan	N21	2 400	
		802 452	802 452

J/V	D	Details	Fol	Debit	Credit	Debtors control		Creditors control	
							Credit	Debit	Credit
	28	Sales	N1	14 240					
		Debtors allowances	N3		14 240				
		Closing entry							
		Trading account	F1	145 321					
		Cost of sales	N2		145 321				
		Closing entry							
		Sales	N1	251 650					
		Trading account	F1		251 650				
		Closing entry							
		Profit and loss account	F2	106 329					
		Trading account	F1		106 329				
		Gross profit transferred to Profit							
		and Loss account							
		Bad debts recovered	N6	1 559					
		Interest on investments	N9	1 500					
		Rent income	N13	36 000					
		Profit and loss account	F2		39 059				
		Closing entry							
		Profit and loss account	F2	152 930					
		Advertisements	N4		2 531				
		Bad debts	N5		584				
		Bank charges	N7		3 111				
		Insurance	N8		14 261				
		Licence	N10		1 200				
		Motor expenses	N11		13 290				
		Packing material	N12		2 319				
		Repairs to equipment	N14		245				
		Stationery	N15		1 296				
		Telephone	N16		6 810				
		Wages	N17		73 842				
		Water and electricity	N18		8 174				
		Depreciation	N19		21 156				
		Trading stock deficit	N20		1 711				
		Interest on mortgage loan	N21		2 400				
		Closing entry							
		Capital	B1	7 542					
		Profit and loss account	F2		7 542				
		Net loss transferred to capital ac-							
		count							
		Capital	B1	40 000					
		Drawings	B2		40 000				
		Drawings transferred to capital							

POST-CLOSING TRIAL BALANCE ON 28 FEBRUARY 20.8

Balance sheet accounts section	Fol	Debit	Credit
Capital	B1		287 458
Mortgage loan: AS Bank	B3		22 400
Land and buildings	B4	240 000	
Vehicles at cost	B5	90 000	
Equipment at cost	B6	52 600	
Accumulated depreciation on vehicles	B7		53 200
Accumulated depreciation on equipment	B8		24 196
Fixed deposit at XR Bank	B9	10 000	
Trading stock	B10	29 114	
Debtors control	B11	20 380	
Bank (dr)	B12	2 420	
Cash float	B13	800	
Petty cash	B14	300	
Creditors control	B15		57 960
Pension fund	B16		2 000
SARS – PAYE	B17		1 027
Expenses payable/Accrued expenses	B18		1 720
Income receivable/Accrued income	B19	3 375	
Prepaid expenses	B20	80	
Consumable stores on hand	B21	892	
		449 961	449 961

TASK 16.18 🍑 DML Optometrists: Final accounts, Calculations

16.18.1 **GENERAL LEDGER OF DML OPTOMETRISTS**

FINAL ACCOUNTS SECTION TRADING ACCOUNT

Dr			TRADING	ACCO	UNT	F1	Cr
20.5				20.5			
Feb	28	Cost of sales [310 600 – 300]	310 300	Feb	28	Sales [417 400 - 3 250 – 450]	413 700
		Profit and loss	103 400				
			413 700				413 700

16.18.2 **PROFIT AND LOSS ACCOUNT** F2

			1	П			l
20.5		· · · · · · · · · · · · · · · · · · ·		20.5			
Feb	28	Bad debts [310 + 150 ^[2]]	460	Feb	28		103 400
		Bank charges [405 + 80 + 124]	609			Fee income [24 320 – 90]	24 230
		Consum. stores [2 780 – 280]	2 500			Int. on fixed deposit [840 + 120]	960
		Discount allowed [520 + 150]	670			Rent income [12 600 – 1 800 ^[1]]	10 800
		Insurance [34 000 – 9 270 ^[3]]	24 730				
		Int. on loan	10 800				
		Int. on overdraft [1 350 + 150]	1 500				
		Salaries and wages	44 000				
		Stationery [3 300 – 120]	3 180				
		Depreciation [2 570 + 6 880]	9 450				
		Loss due to theft ^[4]	247				
		Trading stock deficit ^[5]	1 270				
		Capital (net profit)	39 974				
			139 390				139 390

^{[1] 12 600 ÷ 14} x 2 [2] 350 x 30/₇₀ [3] 12 360 ÷ 12 x 9

^[4] 2 470 x 10%

^[5] 33 580 + 300 – 2 470 = R31 410 Deficit = R31 410 - 30 140 = R1 270

16.18.3

(a) Accrued income /Income receivable

R120 + 2 223 = R2 343

(b) Deferred income/Income received in advance

R1 800 + 90 = R1 890

(c) **Prepaid expenses**

R120 + 9 270 = R9 390

(d) Accrued expenses /Expenses payable

Nil

(e) Consumable stores on hand

R280

(f) Accumulated depreciation on equipment

R2 570 + 6 880 = R9 450

- 1. Pre-Adjustment Trial Balance
- 2. Adjustments in the General Journal and Ledger
- 3. Post-Adjustment Trial Balance
- 4. Closing transfers in the General Journal
- 5. Final account in the ledger
- 6. Post-Closing Trial Balance
- 7. Financial statements
- 8. Reversals

TASK 16.20 Best Buy Shoes: Ledger, Final accounts, Post-Closing Trial Balance

16.20.1 GENERAL LEDGER OF BEST BUY SHOES BALANCE SHEET ACCOUNTS SECTION

(a) D	r			TRADIN	G STO	CK		B13	Cr
20.5					20.5				
Feb	28	Balance	b/d	12 000	Feb	28	Creditors control		3 200
		Expenses payable		170			Donation		740
							Drawings		392
							Trading stock deficit		338
							Balance	c/d	7 500
				12 170					12 170
Mar	1	Balance	b/d	7 500					

NOMINAL ACCOUNTS SECTION

<u>(b)</u>	SA					ALES N1				
20.5					20.5					
Feb	28	Debtors allowances		1 620	Feb	28	Total		b/f	706 040
		Trading account		704 420						
				706 040						706 040

FINAL ACCOUNTS SECTION TRADING ACCOUNT

20.5		
Feb 28 Cost of sales 510 000 Feb 28 Sales 706 04	10 - 1 620]	704 420
Profit and loss 194 420		
704 420		704 420

(0)

E1

(d) D	r	PROF	IT AND LO	OSS A	CCO	UNT 🔼	F2	Cr
20.5				20.5				
Feb	28	Salaries and wages	118 800	Feb	28	Trading account		194 420
		Interest on loans [9 500 + 2 850]	12 350			Fee income [34 530 -	220]	34 310
		Advertising	7 000			Rent income [9 800 +	1 960	11 760
		Bad debts [2 000 + 400]	2 400			Discount received		350
		Bank charges [1 550 + 77]	1 627			Int. on investments		400
		Consumable stores	8 660			Interest on overdue de	eprors 🔘	40
		[9 330 + 310 – 560 – 420]						
		Delivery expenses [910 + 100]	1 010					
		Discount allowed [600 – 20]	580					
		Sundry expenses	13 000					
		[12 260 + 740]						
		Interest on overdraft	386					
		Depreciation	4 500					
		Trading stock deficit	338					
		Capital (net profit)	70 629					
			241 280					241 280
		1						
		I .						

16.20.2 POST-CLOSING TRIAL BALANCE ON 28 FEBRUARY 20.5

Balance Sheet accounts section	Debit	Credit
Capital [360 580 + 70 629 - (48 960 + 392)]		381 857
Drawings [48 960 + 392 - (48 960 + 392)]	-	
Loan from Dusi Bank (19% p.a.) [50 000 + 9 500]		59 500
Loan from Umgeni Bank (19% p.a.) [15 000 + 2 850]		17 850
Land and buildings	416 540	
Equipment	45 000	
Accum. depreciation on equipment [19 000 + 4 500]		23 500
Fixed deposit: BB Bank [12 000 + 400]	12 400	
Debtors control [17 805 + 480 + 20 + 40 – 400]	17 945	
Prepaid expenses [310 – 310 + 560*]	560	
Bank [2 450 – 77 – 386 – 480]	1 507	
Creditors control [23 835 – 3 200]		20 635
Trading stock [12 000 – 3 200 + 170 – 740 – 392 - 338]	7 500	
Income receivable/Accrued income	1 960	
Deferred income/Income received in advance		220
Expenses payable/Accrued expenses [170 + 100]		270
Consumables on hand	420	
	503 832	5032

^{*}The R560 could be debited to Consumable stores on hand making the total R980.

FINANCIAL STATEMENTS

TASK 16.21 6 Seaforth Stores: Financial statements

SEAFORTH STORES

INCOME STATEMENT FOR YEAR ENDED 30 JUNE 20.5

	Note	
Sales [623 000 – 2 145 – 1 000]		619 855
Cost of sales [282 000 – 700]		(281 300)
Gross profit		338 555
Other operating income		23 410
Fee income		22 750
Commission income		660
Gross operating income		361 965
Operating expenses		(207 308)
Rent expense [44 950 + 4 000]		48 950
Salaries		113 600
Bank charges [1 490 + 43 + 100 + 30]		1 663
Municipal rates [4 840 + 440]		5 280
Sundry expenses [9 025 + 280]		9 305
Bad debts [1 200 + 620]		1 820
Vehicle expenses [3 565 + 1 050]		4 615
Trading stock deficit		850
Depreciation [9 600 + 11 625]		21 225
Operating profit		154 657
Interest income	1	2 303
Profit before interest expense		156 960
Interest expense	2	(20 300)
Net profit for the year	7	136 660

BALANCE SHEET AT 30 JUNE 20.5

ASSETS	Note	
Non-current assets		449 250
Fixed/Tangible assets	3	425 900
Financial assets:		
Shares: JSE [4 230 + 1 120]		5 350
Fixed deposit		18 000
Current assets		60 230
Inventory	4	39 200
Trade and other receivables	5	10 383
Cash and cash equivalents	6	10 647
Total assets		509 480
EQUITY AND LIABILITIES Owner's equity	7	323 875
Non-current liabilities		110 300
Loan from PQ Lenders [140 000 + 20 300* - 50 000]		110 300
Current liabilities		75 305
Trade and other payables	8	75 305
Total equity and liabilities		509 480

^{*} $(14\% \times 140\ 000 \div 2) + (15\% \times 140\ 000 \div 2) = 9\ 800 + 10\ 500 = R20\ 300$

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 20.5

1.	INTEREST INCOME	
	from investments [1 450 + 243]	1 693
	from current account	210
	from savings account	400
		2 303
2.	INTEREST EXPENSE	
	on Loan from PQ Lenders	20 300
		20 300

3. FIXED/TANGIBLE ASSETS	Land and Buildings	Vehicles	Equipment	Total
Carrying value at beginning of year	355 000	48 000	44 125	447 125
Cost	355 000	132 000	77 500	564 500
Accumulated depreciation	-	(84 000)	(33 375)	(117 375)
Movements	-	(9 600)	(11 625)	(21 225)
Additions at cost	-	-	-	-
Disposals at carrying value	-	-	-	-
Depreciation	-	(9 600)	(11 625)	(21 225)
Carrying value at end of year	355 000	38 400	32 500	425 900
Cost	355 000	132 000	77 500	564 500
Accumulated depreciation	-	(93 600)	(45 000)	(138 600)

4	INVENTORY	
	Trading stock [39 500 + 700 – 150 – 850]	39 200
		39 200
5.	TRADE AND OTHER RECEIVABLES	
	Trade debtors [11 760 – 1 000 – 620]	10 140
	Income receivable/accrued	243
		10 383
6.	CASH AND CASH EQUIVALENTS	
	Savings account	4 000
	Bank [12 020 – 43 – 100 – 4 000 – 30 – 1 120 – 280]	6 447
	Cash float	200
		10 647
7.	OWNER'S EQUITY	
	Balance at beginning of year (198 015 – 30 000)	168 015
	Net profit for the year	136 660
	Net profit for the year Additional capital contributions	136 660 30 000
	Additional capital contributions	30 000
8.	Additional capital contributions Drawings [10 650 + 150]	30 000 (10 800)
8.	Additional capital contributions Drawings [10 650 + 150] Balance at end of year	30 000 (10 800)
8.	Additional capital contributions Drawings [10 650 + 150] Balance at end of year TRADE AND OTHER PAYABLES	30 000 (10 800) 323 875
8.	Additional capital contributions Drawings [10 650 + 150] Balance at end of year TRADE AND OTHER PAYABLES Trade creditors	30 000 (10 800) 323 875 23 815



RAM COMPUTERS INCOME STATEMENT FOR YEAR ENDED 31 OCTOBER 20.8

INCOME STATEMENT FOR TEAR ENDED STOCTOBER	1 20.0	
	Note	
Sales [598 000 - 7 600 – 6 300]		584 100
Cost of sales [366 000 – 3 700]		[362 300]
Gross profit		221 800
Other operating income		66 750
Fee income for repairs [59 000 – 100]		58 900
Rent income [3 900 + 600]		4 500
Discount received		3 350
Gross operating income		288 550
Operating expenses		[206 493]
Discount allowed [1 400 - 20]		1 380
Bad debts [350 + 120]		470
Wages and salaries [83 600 + 850 ^[1]]		84 450
Comm. to Sales Representative [38 500 + 750]		39 250
Advertising [29 000 + 6 000 – 4 800]		30 200
Repairs to Fixed/Tangible assets [10 500 + 300]		10 800
Bank charges [470 + 45]		515
Sundry expenses [4 300 + 8 + 160 - 240]		4 228
Depreciation [8 000 + 24 000]		32 000
Trading stock deficit [2 400 + 800]		3 200
Operating profit		82 057
Interest income	1	3 885
Profit before interest expense		85 942
Interest expense	2	[8 104]
Net profit for the year	7	77 838

^[1] $[25 \times 25.00] + [6 \times 37.50] = 625 + 225 = R850$

BALANCE SHEET AT 31 OCTOBER 20.8

ASSETS	Note	
Non-current assets		943 200
Fixed/Tangible assets	3	925 800
Financial assets:		
Investment in Kruger Rands [6 800 – 3 400]		3 400
Fixed deposit: East Bank [22 000 – 8 000]		14 000
Current assets		185 875
Inventory	4	145 240
Trade and other receivables	5	32 035
Cash and cash equivalents	6	8 600
Total assets		1 129 075
EQUITY AND LIABILITIES Owner's equity Non-current liabilities	7	1 006 438 73 000
Loan: AT Building Society [60 000 + 6 000 - 10 000]		56 000
Loan: Nedperm [20 000 + 2 000 - 5 000]		17 000
Current liabilities		49 637
Trade and other payables	8	44 568
Bank overdraft [8 800 + 45 + 104 + 120 – 4 000]		5 069
Total equity and liabilities		1 129 075

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 20.8

1.	INTEREST INCOME	
	from fixed deposit [1 670 + 1 570 ^[1]]	3 240
	from profit on sale of Kruger Rands [4 000 – 3 400]	600
	from overdue debtors	45
		3 885
2.	INTEREST EXPENSE	
	on loans [6 000 + 2 000]	8 000
	on overdraft	104
		8 104

^{[1] [32 000} x 12% x 6 /₁₂] + [22 000 x 12% x 6 /₁₂] = 1 920 + 1 320 = R3 240 Amount due = 3 240 - 1 670 = R1 570

3. FIXED/TANGIBLE ASSETS	Land and Buildings	Vehicles	Equipment	Total
Carrying value at beginning of year	849 800	40 000	68 000	957 800
Cost [850 100 – 300]	849 800	152 000	96 000	1 097 800
Accumulated depreciation	-	[112 000]	[28 000]	[140 000]
Movements	•	[8 000]	[24 000]	[32 000]
Additions at cost	-	-	-	-
Disposals at carrying value	-	-	-	-
Depreciation	-	[8 000]	[24 000]	[32 000]
Carrying value at end of year	849 800	32 000	44 000	925 800
Cost	849 800	152 000	96 000	1 097 800
Accumulated depreciation	-	[120 000]	[52 000]	[172 000]

4.	INVENTORY	
	Trading stock [148 600 + 3 700 – 3 700 – 400 – 2 400 - 800]	145 000
	Consumables on hand	240
		145 240
5.	TRADE AND OTHER RECEIVABLES	
-	Trade debtors [31 300 + 120 + 20 - 6 300 + 45 - 120]	25 065
	Prepaid expenses	4 800
	Accrued income [600 + 1 570]	2 170
		32 035
6.	CASH AND CASH EQUIVALENTS	
0.	Fixed deposit: East Bank	8 000
	Petty cash [300 – 100]	200
	Cash float	400
	Oddi i nodi	8 600
l _		0 000
7.	OWNER'S EQUITY	
	Balance at beginning of year	934 000
	Net profit for the year	77 838
	Additional capital contributions	20 000
	Drawings [25 000 + 400]	[25 400]
	Balance at end of year	1 006 438
8.	TRADE AND OTHER PAYABLES	
	Trade creditors [25 500 – 3 700]	21 800
	Expenses payable/accrued [750 + 160 + 6 000]	6 910
	SARS – PAYE	102
	UIF [8 + 8]	16
	Creditors for wages [850 – 102 - 8]	740
	Current portion of loans [10 000 + 5 000]	15 000
		44 568



TASK 16.23 🍑 Jennings Traders: Financial statements

JENNINGS TRADERS

INCOME STATEMENT FOR YEAR ENDED 28 FEBRUARY 20.2

	Note	
Sales [916 000 – 8 000 – 540]	1.0.0	907 460
Cost of sales [510 000 – 450]		(509 550)
Gross profit		397 910
Income from services rendered		16 000
Fee income		16 000
Other operating income		12 950
Rent income [10 000 + 2 200]		12 200
Discount received [260 + 300]		560
Bad debts recovered		190
Gross operating income		426 860
Operating expenses		(312 945)
Salaries and wages		175 000
Repairs		14 500
Advertising [19 900 – 3 000]		16 900
Stationery and printing [4 700 + 1 200]		5 900
Discount allowed [600 – 35]		565
Bad debts		6 550
Insurance [5 400 – 1 800]		3 600
Consumable stores [13 000 – 3 250]		9 750
Sundry expenses		36 750
Loss due to theft [500 – 350]		150
Donation		460
Depreciation [33 600 + 5 230]		38 830
Trading stock deficit		3 990
Operating profit	T	113 915
Interest income	1	3 580
Profit before interest expense		117 495
Interest expense / financing cost	2	(23 625)
Net profit for the year	7	93 870

BALANCE SHEET AT 28 FEBRUARY 20.2

DALANCE SHEET AT 20 FEBRUART 20.2	T T	
ASSETS	Note	
Non-current assets		624 970
Fixed/Tangible assets	3	617 470
Financial assets:		
Fixed deposit: SAFE Bank [15 000 – 7 500]		7 500
Current assets		161 655
Inventory	4	71 250
Trade and other receivables	5	70 115
Cash and cash equivalents	6	20 290
Total assets		786 625
EQUITY AND LIABILITIES		
Owner's equity	7	626 450
Non-current liabilities		0
Mortgage bond: AB Bank [105 000 + 23 625 - 128 625]		0
Current liabilities		160 175
Trade and other payables	8	160 175
Total equity and liabilities		786 625

Notes to the financial statements for the year ended 28 February 20.2

1.	INTEREST INCOME	
	from investments [2 750 + 1 100 - 550]	3 300
	from overdue debtors	40
	from current account	240
		3 580
2.	INTEREST EXPENSE	
	on mortgage loan	23 625
		23 625

3. FIXED/TANGIBLE ASSETS	Land and Buildings	Vehicles	Equipment	Total
Carrying value at beginning of year	510 000	94 000	52 300	656 300
Cost	510 000	168 000	85 500	763 500
Accumulated depreciation	-	(74 000)	(33 200)	(107 200)
Movements	-	[33 600]	(5 230)	(38 830)
Additions at cost	-	-	-	-
Disposals at carrying value	-	-	-	-
Depreciation	-	(33 600)	(5 230)	(38 830)
Carrying value at end of year	510 000	60 400	47 070	617 470
Cost	510 000	168 000	85 500	763 500
Accumulated depreciation	-	(107 600)	(38 430)	(146 030)

4.	INIVENTORY	
4.	INVENTORY	00.000
	Trading stock [72 000 + 450 – 460 – 3 990]	68 000
	Consumable stores on hand	3 250
		71 250
5.	TRADE AND OTHER RECEIVABLES	
	Trade debtors [63 000 + 40 + 230 + 35 - 540]	62 765
	Accrued income/Income receivable [350 + 2 200 ^[1]]	2 550
	Prepaid expenses [1 200 – 1 200 + 3 000 + 1 800 ^[2]]	4 800
		70 115
6.	CASH AND CASH EQUIVALENTS	
	Fixed deposit	7 500
•••••	Savings account	7 000
•••••	Bank [5 450 – 230 + 190 – 420]	4 990
	Petty cash [1 300 – 500]	800
		20 290
7.	OWNER'S EQUITY	
	Balance at beginning of year	591 000
•	Net profit for the year	93 870
•••••	Additional capital contributions	-
	Drawings [58 000 + 420]	(58 420)
	Balance at end of year	626 450
8.	TRADE AND OTHER PAYABLES	
	Trade creditors	31 000
	Income received in advance/Deferred income	550
	Current portion of loan [105 000 + 23 625]	128 625
		160 175

 $^{^{[1]}}$ 10 000 ÷ 10 = R1 000

^{1 000 + 10% =} R1 100

 $^{1\ 100\} x\ 2 = R2\ 200$

^[2] 5 400 ÷12 x 4



MILLS MUSIC

INCOME STATEMENT FOR YEAR ENDED 30 NOVEMBER 20.5

INCOME STATEMENT FOR TEAR ENDED 30 NOVEMBE		
	Note	
Sales [1 540 000 - 20 540 – 450]		1 519 010
Cost of sales [800 000 - 300]		[799 700]
Gross profit		719 310
Other operating income		50 800
Rent income [42 100 + 8 600]		50 700
Bad debts recovered		100
Other operating income		770 110
Operating expenses		[219 424]
Bad debts [1 740 + 480]		2 220
Stationery		730
Consumable stores [250 – 80]		170
Delivery expenses		460
Salaries and wages [164 000 + 2 300 + 290 + 26 + 26]		166 642
Insurance [24 000 – 14 000]		10 000
Repairs [3 874 + 186]		4 060
Discount allowed [460 – 30]		430
Depreciation [12 123 + 21 469]		33 592
Trading stock deficit		1 120
Operating profit		550 686
Interest income	1	1 864
Profit before interest expense		552 550
Interest expense / financing cost	2	[21 560]
Net profit for the year	7	530 990

BALANCE SHEET AT 30 NOVEMBER 20.5

ASSETS	Note	
Non-current assets		672 483
Fixed/Tangible assets	3	660 383
Financial assets: Fixed deposit		12 100
Current assets		140 648
Inventory	4	79 180
Trade and other receivables	5	58 768
Cash and cash equivalents	6	2 700
Total assets		813 131
EQUITY AND LIABILITIES		
Owner's equity	7	655 460
Non-current liabilities		120 810
Mortgage loan [102 000 + 18 810]		120 810
Current liabilities		36 861
Trade and other payables	8	27 451
Bank overdraft [8 950 + 310 + 150]		9 410
Total equity and liabilities		813 131

Notes to the financial statements for the year ended 30 November 20.5

1.	INTEREST INCOME	
	from fixed deposit [1 815 - 363]	1 452
	from overdue debtors [230 – 18]	212
	from savings account	200
		1 864
2.	INTEREST EXPENSE	
	on mortgage loan	18 810
	on overdraft [2 600 + 150]	2 750
		21 560

3. FIXED/TANGIBLE ASSETS	Land and Buildings	Vehicles	Equipment	Total
Carrying value at beginning of year	489 314	121 230	78 431	688 975
Cost	489 314	250 380	143 128	882 822
Accumulated depreciation	-	[129 150]	[64 697]	[193 847]
Movements	5 000	[12 123]	[21 469]	[28 592]
Additions at cost	5 000	-	-	5 000
Disposals at carrying value	-	-	-	-
Depreciation	-	[12 123]	[21 469]	[33 592]
Carrying value at end of year	494 314	109 107	56 962	660 383
Cost	494 314	250 380	143 128	887 822
Accumulated depreciation	-	[141 273]	[86 166]	[227 439]

4.	INVENTORY	
	Trading stock [80 300 + 300 – 300 - 200 + 120 – 1 120]	79 100
	Consumable stores on hand	80
		79 180
5.	TRADE AND OTHER RECEIVABLES	
٥.	Trade debtors [36 390 + 100 – 18 + 190 – 450 - 480 + 340 + 96]	36 168
	Accrued income/Income receivable	8 600
	Prepaid expenses	14 000
		58 768
_	CACH AND CACH FOUNTAL ENTO	00 7 00
6.	CASH AND CASH EQUIVALENTS	0.000
	Savings account [2 000 + 200]	2 200
	Cash float	500
		2 700
7.	OWNER'S EQUITY	
	Balance at beginning of year	100 400
	Net profit for the year	530 990
	Additional capital contributions	50 000
	Drawings [25 630 + 300]	[25 930]
	Balance at end of year	655 460
8.	TRADE AND OTHER PAYABLES	
Ŭ.	Trade creditors [24 240 + 190]	24 430
	Creditors for salaries [2 300 – 200]	2 100
	SARS – PAYE	290
	UIF [26 + 26]	52
	Income received in advance/Deferred income ^[1]	363
	Accrued expenses/Expenses payable [120 + 96]	216
		27 451

^[1] 1 815 ÷ 5



HANDY HARDWARE INCOME STATEMENT FOR YEAR ENDED 28 FEBRUARY 20.4

	Note	
Sales [416 800 - 3 100 – 1 320]		412 380
Cost of sales [245 100 - 800]		[244 300]
Gross profit		168 080
Other operating income		28 876
Fee income		10 100
Rent income [23 517 - 4 941 ^[3]]		18 576
Bad debts recovered		200
Other operating income		196 956
Operating expenses		[198 551]
Delivery expenses [5 300 – 900]		4 400
Salaries & wages [140 460 – 5 940]		134 520
Sundry expenses		22 108
Bad debts [500 + 214]		714
Advertising		12 300
Discount allowed [700 – 15]		685
Repairs [3 650 + 2 600]		6 250
Pension contribution [8 000 – 770]		7 230
Unemployment insurance contribution [1 400 – 55]		1 345
Water and electricity [2 100 + 300]		2 400
Bank charges [1 010 + 114]		1 124
Loss due to theft [5 000 + 300 – 3 975]		1 325
Depreciation [2 400 + 1 750]		4 150
Operating loss		[1 595]
Interest income	1	1 994
Profit before interest expense		399
Interest expense / financing cost	2	[16 129]
Net loss for the year	7	[15 730]

BALANCE SHEET AT 28 FEBRUARY 20.4

ASSETS Non-current assets	Note	480 550
Fixed/Tangible assets	3	460 550
Financial assets: Fixed deposit		20 000
Current assets		126 352
Inventory	4	63 570
Trade and other receivables	5	62 582
Cash and cash equivalents	6	200
Total assets		606 902
EQUITY AND LIABILITIES		
Owner's equity	7	479 971
Non-current liabilities		62 080
Mortgage loan [64 000 + 16 080 - 18 000]		62 080
Current liabilities		64 851
Trade and other payables	8	59 399
Bank overdraft [5 605 – 200 – 321 + 114 + 49 + 205]		5 452
Total equity and liabilities		606 902

Notes to the financial statements for the year ended 28 February 20.4

1.	INTEREST INCOME	
	from fixed deposit [1 050 + 200 ^[1]]	1 250
	from current bank account	700
	from overdue debtors	44
		1 994
2.	INTEREST EXPENSE	
	on loan	16 080
	on overdraft	49
		16 129

3. FIXED/TANGIBLE ASSETS	Land and Buildings	Computers	Equipment	Total
Carrying value at beginning of year	440 000 ^[2]	7 200	17 500	464 700
Cost	440 000	12 000	30 000	482 000
Accumulated depreciation	-	[4 800]	[12 500]	[17 300]
Movements	-	[2 400]	[1 750]	[4 150]
Additions at cost	-	-	-	-
Disposals at carrying value	-	-	-	-
Depreciation	-	[2 400]	[1 750]	[4 150]
Carrying value at end of year	440 000	4 800	15 750	460 550
Cost	440 000	12 000	30 000	482 000
Accumulated depreciation	-	[7 200]	[14 250]	[21 450]

4.	INVENTORY	
	Trading stock [69 200 - 5 000 + 800 - 800 - 630]	63 570
		63 570
5.	TRADE AND OTHER RECEIVABLES	
	Trade debtors [59 098 – 1 320 – 321 – 214 + 44 + 205 + 15]	57 507
	Prepaid expenses	900
	Accrued income/Income receivable [3 975 + 200 ^[1]]	4 175
		62 582
6.	CASH AND CASH EQUIVALENTS	
٠.	Cash float [500 – 300]	200
		200
7.	OWNER'S EQUITY	
	Balance at beginning of year	530 331
	Net loss for the year	[15 730]
	Additional capital contributions	30 000
	Drawings [64 000 + 630]	[64 630]
	Balance at end of year	479 971
8.	TRADE AND OTHER PAYABLES	
	Trade creditors [33 423 – 800]	32 623
	Creditors for salaries [5 600 – 4 400]	1 200
	Pension fund [2 400 – 385 – 770]	1 245
	UIF [300 – 55 – 55]	190
	SARS – PAYE [2 000 – 1 100]	900
	Accrued expenses/Expenses payable	300
	Current portion of loan	18 000
	Income received in advance/Deferred income ^[3]	4 941
		59 399

^[1] 20 000 x 7.5% x ¹⁰/₁₂ = R1 250 Amount due = 1 250 - 1 050 = R200 ^[2] 442 600 - 2 600 = R440 000

RATIO ANALYSIS AND INTERPRETATION

TASK 16.26 •• UR Nuts & Co: Ratio analysis and interpretation

16.26.1 Gross profit for 20.5 = 410 000 – 300 000 = R110 000

^[4] 3 x R6 000 = R18 000

Mark-up achieved = $\frac{110\ 000}{300\ 000}$ x $\frac{100}{1}$ = $\frac{36.7\%}{1}$

Gross profit for 20.4 = 400 000 - 280 000 = R120 000

Mark-up achieved = $\frac{120\ 000}{280\ 000}$ x $\frac{100}{1}$ = $\frac{42.9\%}{1}$

No. He should not be happy. He is discounting his prices below the target mark-up and his gross profit has dropped from the previous year. The decision to decrease his mark-up % is not working.

- **16.26.2** (a) $(106\ 000\ +\ 68\ 000\ +\ 12\ 000)$: $156\ 000\ =\ 186\ 000$: $156\ 000\ =\ \underline{1.2\ :\ 1}$ (b) $(186\ 000\ -\ 106\ 000)$: $156\ 000\ =\ 80\ 000$: $156\ 000\ =\ \underline{0.5\ :\ 1}$
 - (c) Yes. The business could experience liquidity problems in the future as the current liabilities exceed the liquid assets significantly (the acid test ratio is only 0.5 : 1). Also, by including stock, the current assets barely exceed the current liabilities (the current ratio is 1.2 : 1). Stock may take some time to sell.
- 16.26.3 (a) Average monthly cost of sales = 300 000 ÷ 12 = R25 000 Stock expected to last = ½[106 000 + 114 000] 300 000 = 110 000 x 12 months 300 000 = 4.4 months

OR 110 000 \div 25 000 = 4.4 months

- (b) Obsolescence (gets out of date), danger of theft, ties up working capital in an asset which does not generate income with time.
- (c) Hold a discounted sale, other incentives to reduce stocks, etc.
- **16.26.4** (a) $12\ 000 + 42\ 000 + 17\ 000 = \frac{R71\ 000}{R69\ 100}$ for 20.5 = $\frac{R69\ 100}{R69\ 100}$ for 20.4
 - (b) Operating expenses on sales = $\frac{71\ 000}{410\ 000}$ x $\frac{100}{1}$ = $\frac{17.3\%}{69\ 100}$ for 20.5 $\frac{69\ 100}{400\ 000}$ x $\frac{100}{1}$ = $\frac{17.3\%}{100}$ for 20.4

Yes. Control of operating expenses has been equivalent to the previous year.

16.26.5 (a) Net profit = $110\ 000 + 1\ 000 - 71\ 000 - 9\ 000 = \underline{R31\ 000}$

(b) Percentage return =
$$\frac{31\ 000}{\frac{1}{2}[100\ 000 + 108\ 000]}$$
 x $\frac{100}{1}$ = $\frac{31\ 000}{104\ 000}$ x $\frac{100}{1}$ = 29.8%

(c) Yes, he should be satisfied as his percentage return exceeds that which can be earned on alternative investments in the money market, but he should be disappointed that this has dropped from the previous year, when he was earning over 40%.

16.26.6 Percentage advertising on sales =
$$\frac{12\ 000}{410\ 000}$$
 x $\frac{100}{1}$ = $\frac{2.9\%}{6}$ for 20.5 $\frac{2\ 000}{400\ 000}$ x $\frac{100}{1}$ = $\frac{0.5\%}{6}$ for 20.4

It appears that this has not been successful. Advertising increased by R10 000 and sales increased by only R10 000. This is also borne out by the above percentage.

16.26.7 Percentage increase in wages = $\frac{1\ 000}{41\ 000}$ x $\frac{100}{1}$ = $\frac{2.4\%}{1}$

This is well below the inflation rate. The employees will not be satisfied. The proprietor might find himself dealing with demotivated employees, so he should not be satisfied either. However, net profit has dropped in 20.5. Employees should realise that they need to generate income to support salary increases.

This is not essential as the return being earned by the business exceeds the interest rate on the loan. However, it does not make sense to have surplus cash invested at a lower rate than the 15% (e.g. the fixed deposit). It would make sense to repay the loan provided there is no other urgent use for the money.

TASK 16.27 **A** Katie's Clothing Store: Ratio analysis & interpretation

16.27.1 Mark-up percentage =
$$\frac{105\ 000}{305\ 000}$$
 x $\frac{100}{1}$ = $\frac{34.4\%}{1}$

No. She should not be satisfied. Significant trade discounts are being given in order to move the stock.

16.27.2 Current assets = 2.3×81500 = 8187450Owner's equity = 155000 + 58000 - 37000 = 8176000

Assets		Owner's Equity and Liabilities		
Fixed assets	Х	Owner's equity	176 000	
Investments	10 000	Non-current liabilities	81 500	
Current assets	187 450	Current liabilities	83 000	
	340 500		340 500	

Fixed assets (x) = $R143\ 050$ (340 500 - 187 450 - 10 000)

The liquidity position of the business is good. Both the current and acid-test ratios have declined since 20.8 but this is an improvement as there is now less investment in working capital. Current assets comfortably cover current liabilities. Even without relying on stock, the business can settle almost all its current debtors in the short-term.

16.27.3 Average monthly cost of sales = $305\ 000 \div 12$

= R25 417

Stock should last = $\underline{110 \ 480}$

25 417

= <u>4.3 months</u>

Although not a severe problem, this is quite long for a clothing store as fashions are subject to frequent change.

16.27.4 Solvency ratio = 340500 : 164500 = 2.1 : 1

The business is not in danger of going bankrupt as assets are more than double the liabilities.

16.27.5 Average equity = $(155\ 000 + 176\ 000) \div 2 = R165\ 500$ Percentage return = $58\ 000 \times 100 = 35\%$

165 500 1

This is a good return as it exceeds that which could be earned on alternative investments, and it represents an increase on the previous year.

TASK 16.28 Question & Answer: Ratio analysis and interpretation

16.28.1 (a) Income Statement

moonic otatement			
Sales	R120 000		
Cost of sales	(80 000)	(i)	2 / ₃ of sales
Gross profit	40 000	(ii)	$^{1}/_{3}$ of sales
Other operating income	4 900	(iv)	Operating profit plus (iii) minus (ii)
Operating expenses	(21 600)	(iii)	18% of sales
Operating profit	23 300		
Financing cost	(5 000)		
Net profit	18 300	(v)	

- (b) The difference is due to trade discounts. Although these are a loss to the business, they might be necessary to boost sales.
- 16.28.2
 (a)
 (i)
 Current assets
 =
 2.8 x 8 000
 =
 R22 400

 (ii)
 Liquid assets
 =
 0.6 x 8 000
 =
 R4 800

 Trading stock
 =
 R22 400 4 800
 =
 R17 600

(iii) Trade and other receivables = R22400 - 17600 - 500 = R4300

- (b) The current ratio appears to be high, but the acid test ratio is low. The business could experience liquidity problems if stock cannot be sold quickly. However, three months might be appropriate for this business, depending on the type of trade.
- **16.28.3** (a) In order to increase sales revenue and improve stock turnover.

(b) Jetset Woolies

Average monthly credit sales R100 000 R150 000

Debtors at year-end R200 000 R150 000

This represents 2 months 1 month

(c) Woolies appear to be more efficient in controlling debtors. Their debtors take a shorter time to settle their debts, more discounts have been allowed to entice them to pay earlier and bad debts are approximately the same for both businesses. The lower interest on overdue accounts for Woolies reflects fewer slow payers.

TASK 16.29 ABC Dealers: Ratio analysis and interpretation

16.29.1	Α	16.29.5	В	16.29.9	D
16.29.2	С	16.29.6	С	16.29.10	D
16.29.3	В	16.29.7	D	16.29.11	С
16.29.4	D	16.29.8	Α	16.29.12	С



16.30.1 JACKY SMALL TRADING AS BANANA BOYS STORES ABRIDGED INCOME STATEMENT FOR YEAR ENDED 28 FEBRUARY 20.7

Sales	787 500
Less Cost of sales	(450 000)
Gross profit	337 500
Add other operating income	50 250
	387 750
Less operating expenses	(330 750)
Operating profit	57 000
Interest income	5 000
Profit before interest expense/financing cost	62 000
Interest expense/financing cost	(6 000)
Net profit for the year	56 000

JACKY SMALL TRADING AS BANANA BOYS STORES ABRIDGED BALANCE SHEET AT 28 FEBRUARY 20.7

ASSETS	
Non-current assets	180 000
Tangible assets	120 000
Financial assets	60 000
Current assets	80 000
Inventory	10 000
Trade and other receivables	30 000
Cash and cash equivalents	40 000
Total assets	260 000
EQUITY AND LIABILITIES	
Owner's equity (Note 1)	210 000
Non-current liabilities	30 000
Current liabilities	20 000
	260 000

NOTES TO THE BALANCE SHEET

OWNER'S EQUITY Belonce at beginning of the year.	150 000
Balance at beginning of the year Net profit for the year	56 000
Additional capital contributed	40 000
Drawings	(36 000)
Balance at end of year	210 000

16.30.2 Percentage return =
$$\frac{56\ 000}{180\ 000}$$
 x $\frac{100}{1}$ = $\frac{31.1\%}{1}$

16.30.3 This is a favourable return as it exceeds that which can be earned on alternative investments in the money market. There has been a good improvement in this return over the past year.

16.30.4 Average monthly cost of sales = R37 500 The stock is expected to last = $\frac{10\ 000}{37\ 500}$

= <u>0.3 months</u>

This is clearly not sufficient to meet the expected demands of customers.

- 16.30.5 The business is extremely liquid as current assets are four times the current liabilities, and liquid assets are more than three times the current liabilities. This represents an investment in working capital which is not necessary, and this will earn a return for the business. The debtors and the cash figures are too high. Additional investment in financial assets is advised.
- 16.30.6 The percentage operating expenses on sales has increased slightly from the previous year. Ways in which this can be controlled are: economise on large expenses or try to increase sales, (e.g. by way of advertising).

TASK 16.31 ��� Apex Advertising Agency: Problem-solving

Suggested rubric for this Task:

CRITERIA	LEVELS				
CRITERIA	0-3 marks	4-6 marks	7-9 marks	10-12 marks	Total
Identify pros and cons of increasing charges to clients	Struggle to identify pros and cons of increasing charge rates	Reasonable explanation of an implication of increasing charge rates	Explains either pros or cons well, but does not cover both comprehensively	Fully explains that increased charge rates could lead to a reduction in the number of customers, but that relocation could also have a positive effect.	
Rental option	Identifies new rental but has simplistic interpretation of effect on business results	Only one of the three aspects is well explained	Only two of the three aspects are well explained	Identifies new rental, compares to current rental and assesses ability to pay the increased rental in future	
Purchasing option	Identifies one of the five points	Identifies at least two of the five points	Identifies at least three of the five points	Identifies need to borrow as well as savings in rental, capital appreciation of the property, increase in interest expense and increase in maintenance costs	
Effect on % return	Is not able to express a logical opinion on the effect on the % return – poor knowledge of how this is assessed	Expresses opinions which are not entirely valid and not entirely consistent with points mentioned under the rent/buy options	Expresses valid opinions but not entirely consistent with points mentioned under the rent/buy options	Based on conclusions above, is able to express a logical opinion on the effect on the % return – must also indicate knowledge of how the % return is assessed	
Quality of written report	Poorly structured and does not hold interest	Not well written and contains several flaws in style and does not hold interest throughout	Well written but contains some flaws in style and is reasonably interesting	Concise, easy to read and interesting. Maximum marks	60



16.32.1

Manager:	Serena	Miles	JP
Department:	TENNIS RACKETS	HOCKEY STICKS	CRICKET BATS
Mark-up % used	50%	100%	80%
Stock deficit (units)	20	0	2
Theft of cash	R0	R0	R11 000
Stock deficit (Rand)	R16 000	R0	R1 300
Total wages	R7 500	R7 500	R10 000

16.32.2 Problems & solutions

$\overline{}$	2.2 Problems & solutions	
No.	Problem identified	Possible solution
1.	There are 20 tennis rackets missing.	Proper stock counts at the end of each day or week, to
	At R800 each this is a loss of R16 000.	be supervised by Pam.
	There are only 2 cricket bats missing (cost	Security tags on products.
	R650 x 2 = R1 300).	Disciplinary action against those stealing the products.
2.	There is cash missing from sales of cricket	Proper documentation must be in place.
	bats.	Cash slips must agree to bank deposit slips. Pam to
	Sales should be R1 170 x 100 units =	check these.
	R117 000.	Disciplinary action against those stealing the cash.
3.	R11 000 missing.	Undertake market research into prince of competitors
J.	Hockey sticks are not selling well. Bought 200 but sold only 60.	Undertake market research into prices of competitors.
	Maybe mark-up of 100% is too high.	Reducing mark-up might lead to increase in customers.
4.	Purchases of cricket bats are too low.	Increase purchases to make sure that there is enough
**	Bought 120 and sold 100.	stock on hand to cover sales for 3 or 4 weeks.
	They could run out of stock quite quickly.	Stock of flatia to cover saids for 5 of 4 weeks.
5.	There is unfairness in the salaries of the	Contracts must be reviewed.
•	managers.	Possibly pay a lower fixed salary but offer commission
	Miles is paid the same as Serena, yet his	on the net profit earned by each manager in each de-
	department sold only 60 units compared to	partment.
	Serena's 150.	•
6.	There is unfairness in the number of assis-	The employees must be fully occupied.
	tants employed.	Undertake a 'time & motion' study and retrench assis-
	The Tennis department sells the most yet	tants who are not needed.
	they have 3 assistants compared to crick-	This must be done before they have an expectation of
	et's 4.	renewal of their contracts.
	Also cannot justify Hockey having 3 assis-	
	tants to sell 60 units in a month (only 2 per day sold).	
7.	The floor area is not well thought out.	Think of closing down the Hockey department if sales
	Hockey is a very small department yet they	do not pick up, then reduce the area rented in order to
	have the same space as Tennis and Crick-	save rent.
	et, and bear the same portion of the rent	Alternatively redistribute the floor area to focus on the
	(R7 000 each).	more profitable product lines.
8.	Fixed wages of R2 500 per month in a	Consider reducing the fixed wage, and rather pay a
	sales environment need to be reconsid-	commission on the units sold by each assistant.
	ered.	
	Employees paid the same even if they don't	
	work too hard.	
9.	Any other valid problem and solution may	
	be provided, e.g. diversify into other prod-	
	uct lines, advertise to increase customers.	