## **BUSINESS STUDIES**

## Grade 11

## **ESSAY EXAMPLES**

## PAPER 1

TOPIC #	TOPIC	CHAPTERS	ESSAY EXAMPLES
1	BUSINESS ENVIRONMENTS	Influences and Challenges of the Business Environments  Challenges of the Business Environments	SA holds back on big buys like TVs and fridges as it scrimps for essentials, says Takealot (Market environment - Change in consumer behaviour)  The current shortage of eggs in South Africa has made them look at alternatives (Market Environment – Shortage of supply)  Nissan South Africa is aiming to retrench hundreds of employees as it hasn't yet found a replacement vehicle for its NP200 bakkie (Challenge – Retrenchment)  The Phoenix Hotel changes their menu to align with the religious culture in South Africa. (Social, cultural and demographic)  Diesel prices are expected to increase for the fourth time this year (Inflation)
		Adapting to Challenges of the Business Environments	The Phoenix hotel got a new owner through an auction (acquisition)  Ex-politicians are lobbying against the reduction of using coal to produce electricity and to go more renewable as South Africa produces 70% of its electricity using coal. (lobbying)  Sanlam, the owner of Glacier, has merge with an investment business owned by ABSA. (merger)

Contemporary Socio-Economic Issues	Two home affairs officials produced passports for people who were not SA citizens. (Economic Crime)  South Africa is sharpening up its HIV prevention efforts by focusing on pregnant and breastfeeding women, children and adolescents as part of the Global Alliance to End AIDS in Children by 2030. (HIV/AIDS)  According to a study done by the UN, only 8% of South Africans have the 22 necessities to have a decent standard of living. (Poverty)
Business Sectors	Herbies is a tertiary business in Port Elizabeth that buys and sells second hand furniture.  De Krans, a winery, grows their own grapes to produce their own wine that they export.  Rocklands Poulty farm is one of the biggest chicken farms in the Eastern Cape.  The Parmalat group is the a global producer and distributor of dairy products.

			Twitter changes it's name to X, and therefore had to
4	ATIONS	Marketing Function	rebrand and advertise the name change.
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			Clover introduced a pink bottle for their milk to advertise breast cancer to create awareness in the form of kaleidoscope packaging.  If you buy Albany Bread you get the Herald for free as part of combination packaging.  In 2024, Momentum, a medical aid, is set to offer members more rewards to improve wellness using their Multiply
	14		rewards program.
	BUSINESS OPERATIONS	Production Function	Government will provide financial support to the automotive industry to help it transition to producing electric vehicles.
			Tongaat Hulett is a leading agri-business dealing with the production of sugar.
			Nordic Paper specialises in the production of high-quality
			paper, packaging and plywood products.
		Introduction to Human Resources	Nissan South Africa is aiming to retrench hundreds of employees as it hasn't yet found a replacement vehicle for its NP200 bakkie
			Volkswagen Group South Africa (VWSA) has appointed a new human resources director and board member to be based in Kariega.